

(Formerly SALISBURY BKT SECURITIES CORPORATION)

FINANCIAL STATEMENTS December 31, 2023 and 2022

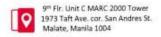
and

Report of Independent Auditors

ANNUAL REPORT







REPUBLIC OF THE PHILIPPINES SECURITIES AND EXCHANGE COMMISSION Metro Manila, Philippines

ANNUAL AUDITED FINANCIAL REPORT

Information Required of Brokers and Dealers Pursuant to Rule 52.1-5 of the Securities and Regulation Code (SRC)

Report for the Period Beginning January 1, 2023 and Ending December 31, 2023

| | IDENTIFICATION OF BROKER OR DEALER | | | | | | |
|---------|---|-----------------|------------------|---|--|--|--|
| Name of | Broker / Dealer: | | | S CORPORATION SECURITIES CORPORATION) | | | |
| Address | Address of Principal Place of Business: | | | SE Tower, 5th Avenue Corner Ionifacio Global City, | | | |
| Name an | d Phone Number o | of Person to Co | ntact in Regard | to this Report | | | |
| Name: | JIMMY T. YA | OKASIN | Tel. No. Fax No. | 82499415 up to 19 | | | |

| | IDENTIFICATION OF ACCOUNTANT | | | | | | | | |
|-----------|------------------------------|--------------------|----------------|--------------------------------------|--|--|--|--|--|
| Name of | Independent Co | ertified Public Ac | countant whose | opinion is contained in this report: | | | | | |
| Name: | MA. ALMA | C. SESE | Tel. No. | 8994-3984 | | | | | |
| Addess: | 9th Floor Un Malate, Man | | Fower, 1973 T | aft cor San Andres, | | | | | |
| Certifica | té Number: | 54588 | | | | | | | |
| PTR Nur | nber: | 1533625 | _ Date Issue | d: <u>January 4, 2024</u> | | | | | |

(Formerly SALISBURY BKT SECURITIES CORPORATION)
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Salisbury Securities Corporation

(Formerly Salisbury BKT Securities Corporation)

1806-1807, Philippine Stock Exchange Tower,

5th Avenue corner 28th Street, Bonifacio Global City, Taguig City, Philippines 1634
Telephone +632 8249 9418 to 19, Fax 02-7368 0676

www.salisburysecurities.com

Email: admin@salisburysecurities.com

STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of SALISBURY SECURITIES CORPORATION (Formerly: Salisbury BKT Securities Corporation) is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, for the years ended December 31, 2023 and 2022, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The **Board of Directors** reviews and approves the financial statements, including the schedules attached therein, and submits the same to the shareholders.

PEREZ, SESE, VILLA & CO., the independent auditor appointed by the shareholders has audited the financial statements of the Company in accordance with Philippine Standards on Auditing, and in its report to the shareholders, has expressed its opinion on the fairness of presentation upon completion of such audit.

SIMON B. BAILEY
President

JIMMY T. YAOKASIN, JR
Charman of the Board

ANNA CHRISTIE P. DIZON
Chief Financial Officer

April 12, 2024

SUBSCIBILITIAND SWORN APR 2 before, me, a Notary Public for and in the Philippines, this Philippines, this whose identity I have confirmed through their competent evidence of identity bearing the affiants photograph and signature.

NAMES

COMPETENT
EVIDENCE OF IDENTITY

Jimmy T. Yaokasin, Jr.
Passport-EB8649987
Simon B. Bailey
Passport-GBR628222746
Anna Christie P. Dizon
Passport-P9071322B

IN WITNESS WHEREOF, I have hereunto affixed my signature and notarial seal in

PASIG CITY

ALLAN NARCISO MACAZET

Doc. No. 39 Page No. 8 Book No. 189 Series of 2014 ALLAN NARCISO . MACASAET

Notary Public for and in the City Project
and Municipality of Patero, March Manila

December 31, 2025

Appointment No. 38 (2024-2025)

16/F, Unit 1602 The Centerpoint Sidg., Julia Vargas Ave., Ortigas Center, Pasig City IBP No. 328778-12/15 2023-RSM PTR No. 0173852-01/03/2024-Pasig City

Roll No. 22575

admin@psv-co.com

(02) 8 994-3984

9th Fir. Unit C MARC 2000 Tower 1973 Taft Ave. cor. San Andres St Malate, Manila 1004

SUPPLEMENTAL STATEMENT OF INDEPENDENT AUDITORS

To the Board of Directors and Shareholders SALISBURY SECURITIES CORPORATION

(Formerly SALISBURY BKT SECURITIES CORPORATION)
1806-1807 PSE Tower, 5th Avenue corner
28th Street, Bonifacio Global City, Taguig City

We have audited the financial statements of SALISBURY SECURITIES CORPORATION (Formerly SALISBURY BKT SECURITIES CORPORATION) for the year ended December 31, 2023, on which we have rendered the attached report dated April 12, 2024.

In compliance with the revised SRC Rule 68, we are stating that the Company has two (2) shareholders owning one hundred (100) or more shares each of the Company's capital stock as of December 31, 2023, as disclosed in Note 19 of the Financial Statements.

PEREZ, SESE, VILLA & CO.

BY: MA. ALMA C. SESE MANAGING PARTNER

CPA License No. 0054588

Tax Identification No. 212-955-173-000

PTR No. 1533625, Issued on January 4, 2024, Manila City

SEC Accreditation No:

Partner - 54588-SEC Group B, issued on December 1, 2022,

valid for five (5) years covering the audit of 2022 to 2026 financial statements

Firm – 0222-SEC, Group B, Issued on December 1, 2022,

valid for five (5) years covering the audit of 2022 to 2026 financial statements

BIR Accreditation No. 04-003494-1-2024, issued on March 11, 2024,

valid for three (3) years until March 10, 2027

IC Accreditation No.

Partner -54588-IC, Group B, issued on December 3, 2020

valid for five (5) years covering the audit of 2020 to 2024 financial statements

Firm -0222-IC, Group B, issued on December 3, 2020

valid for five (5) years covering the audit of 2020 to 2024 financial statements

BOA/PRC Cert. of Reg. No. 0222, issued on October 13, 2023 valid until October 12, 2026

Manila, Philippines April 12, 2024

admin@psv-co.com

(02) 8 994-3984

9° Flr. Unit C MARC 2000 Tower 1973 Taft Ave. cor. San Andres St. Malate, Manila 1004

REPORT OF INDEPENDENT AUDITORS ON SUPPLEMENTARY SCHEDULES

To the Board of Directors and Shareholders SALISBURY SECURITIES CORPORATION

(Formerly SALISBURY BKT SECURITIES CORPORATION) 1806-1807 PSE Tower, 5th Avenue corner 28th Street, Bonifacio Global City, Taguig City

We have audited in accordance with Philippine Standards on Auditing, the financial statements of SALISBURY SECURITIES CORPORATION (Formerly SALISBURY BKT SECURITIES CORPORATION), for the year ended December 31, 2023 and have issued our report thereon dated April 12, 2024. Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying supplementary schedule I-VIII, are the responsibility of the Company's management. These supplementary schedules are presented for the purpose of complying with the Revised Securities Regulation Code (SRC) Rule No. 68, and is not part of the basic financial statements. These supplementary schedules have been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, fairly states in all material respects the financial data required to be set forth therein in relation to the basic financial statements taken as a whole.

PEREZ, SESE, VILLA & CO.

BY: MA. ALMA C. SESE MANAGING PARTNER

CPA License No. 0054588
Tax Identification No. 212-955-173-000

PTR No. 1533625, Issued on January 4, 2024, Manila City

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valid for five (5) years covering the audit of 2022 to 2026 financial statements

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valid for five (5) years covering the audit of 2020 to 2024 financial statements BOA/PRC Cert. of Reg. No. 0222, issued on October 13, 2023 valid until October 12, 2026

Manila, Philippines April 12, 2024

REPORT OF INDEPENDENT AUDITORS

To the Board of Directors SALISBURY SECURITIES CORPORATION

(Formerly SALISBURY BKT SECURITIES CORPORATION) 1806-1807 PSE Tower, 5th Avenue corner 28th Street, Bonifacio Global City, Taguig City

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of SALISBURY SECURITIES CORPORATION (Formerly SALISBURY BKT SECURITIES CORPORATION), (the Company), which comprise the statements of financial position as at December 31, 2023 and 2022, and the statements of comprehensive income, statements of changes in equity and statements of cash flows for the years then ended, and notes to the financial statements, including material accounting policy information.

In our opinion, the accompanying financial statement present fairly, in all material respects, the financial position of the Company as at December 31, 2023 and 2022, and its financial performance and its cash flows for the years then ended in accordance with Philippine Financial Reporting Standards (PFRS).

Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of
 expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting, and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

2021

Report on Other Legal and Regulatory Requirements

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information for the year ended December 31, 2023 required by the Bureau of Internal Revenue as disclosed in Note 32 to the financial statements is presented for purposes of additional analysis and is not a required part of the basic financial statements prepared in accordance with PFRS. Such supplementary information is the responsibility of management. The supplementary information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

PEREZ, SESE, VILLA & CO.

MA. ALMA C. SESE
MANAGING PARTNER

CPA License No. 0054588

Tax Identification No. 212-955-173-000

PTR No. 1533625, Issued on January 4, 2024, Manila City SEC Accreditation No:

Partner – 54588-SEC Group B, issued on December 1, 2022, valid for five (5) years covering the audit of 2022 to 2026 financial statements Firm – 0222-SEC, Group B, Issued on December 1, 2022, valid for five (5) years covering the audit of 2022 to 2026 financial statements BIR Accreditation No. 04-003494-1-2024, issued on March 11, 2024, valid for three (3) years until March 10, 2027

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Manila, Philippines April 12, 2024



SALISBURY SECURITIES CORPORATION (Formerly SALISBURY BKT SECURITIES CORPORATION) STATEMENTS OF FINANCIAL POSITION December 31, 2023 and 2022

| P 104,277,769 996,273 49,511,123 30,869,757 101,443,773 4,104,484 291,203,129 45,439,382 1,892,000 19,729,962 8,672,833 75,734,177 P 25,919,984 26,937,306 9,773,387 17,662,900 | 996,273 58,710,910 | P 1,002,488,164 | P 91,289,355 613,553 454,160 41,438,212 32,674,463 127,180,137 36,697,139 1,892,000 12,296,533 72,750,701 P 370,059,310 | . | 613,553 694,883 .308,436 | 1 |
|---|---------------------------|-----------------|---|---------------|--|---|
| 94 49 49 49 49 49 49 49 49 49 49 49 49 4 | 996,273 S8,710,910 | P 1,002,488,164 | | | 883 883 685 685 685 685 685 685 685 685 685 685 | |
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| 26,391,984 26,391,966 9,773,387 17,062,900 | | | | | | |
| 9,773,387 | 942,780,981 | | P 42,740,960 | 1,302,692,853 | .853 P | • |
| 17,062,900 | • | 6°540 | 2,359,732 | | 0.00 | |
| 1 473 130 | 8 | /3 | 5,636,854 | | | |
| 1,013,167 | | | 1,755,020 | | | |
| 80,821,366 | 942,780,981 | | 52,490,566 | 1,302,692,853 | ,853 | |
| 200 000 10 | | | | | | |
| 5,337,051 | | 1 1 | 5,280,278 | | | |
| 37,030,445 | | a | 43 197 083 | | ļ | 22 |
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| 118,168,111 | | | 65,687,649 | | | |
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| 50 | | Đ | 000,000,100 | | • | * |
| 3,144,544 | | ¥0 | 2,612,339 | | * | 10. |
| (660'660'66) | | | (29,240,728) | | | |
| 249,085,495 | | | 274,371,661 | | | 2 |
| 366,937,306 | | P 1.002.488.164 | | | | 1 304 001 289 |
| | ı | | | | | controller. |
| | 1,002,488,164 | F 1,002,4 | 88,164 | | 274,371,661 P 370,059,310 P | 274,371,661 274,371,661 P 370,059,310 |

SALISBURY SECURITIES CORPORATION (Formerly SALISBURY BKT SECURITIES CORPORATION)

STATEMENTS OF COMPREHENSIVE INCOME

For The Years Ended December 31, 2023 and 2022

| | Notes | 2023 | | 2022 | |
|--|---------------------------|------|---|-----------|--|
| INCOME Commission Dividend income Loss on sale of FVPL financial asset Unrealized loss on FVPL financial asset | 4,20 4,7 4,7 4,7 | P | 175,484,966 27,619 (48,476) (26,806) | P | 181,180,582 24,092 (16,038) (120,742) |
| DIRECT COSTS | 4,21 | | 175,437,303 (193,928,128) | | 181,067,894 (193,507,974) |
| GROSS INCOME (LOSS) | | | (18,490,825) | | (12,440,080) |
| OTHER INCOME | 4,22 | | 494,181 | | 511,927 |
| OTHER LOSSES | 4,23 | | (31,323) | | (13,283) |
| OPERATING EXPENSES | 4,24 | | (11,319,131) | | (8,006,280) |
| FINANCE COSTS | 4,18 | _ | (4,082,103) | (<u></u> | (3,963,084) |
| NET LOSS BEFORE INCOME TAX | | | (33,429,201) | · | (23,910,800) |
| INCOME TAX EXPENSE (BENEFITS) Current Deferred | 4,27 | | (7,610,830) | | (6,037,948) |
| | | | (7,610,830) | | (6,037,948) |
| NET LOSS FOR THE YEAR | | | (25,818,371) | | (17,872,852) |
| OTHER COMPREHENSIVE INCOME Items that will not be reclassified subsequently to profit and loss Actuarial gain Tax effect | 4,19,26 | | 709,607 (177,402) | ¥ | |
| | | | 532,205 | | |
| TOTAL COMPREHENSIVE LOSS | | P | (25,286,166) | P | (17,872,852) |
| (Con accompanying Notes to Financial Statements) | | | | | |

(See accompanying Notes to Financial Statements)

(Formerly SALISBURY BKT SECURITIES CORPORATION)

STATEMENTS OF CHANGES IN EQUITY

For The Years Ended December 31, 2023 and 2022

| | Notes | 2023 | 2022 | | |
|---|-------|------------------------------|---|--|--|
| SHARE CAPITAL Balance at beginning of year Other comprehensive income for the year | 4,19 | P 301,000,000 | P 301,000,000 | | |
| Balance at end of year | | 301,000,000 | 301,000,000 | | |
| SHARE PREMIUM Balance at beginning of year Other comprehensive income for the year | 4,19 | 50 | 50 | | |
| Balance at end of year | | 50 | 50 | | |
| EQUITY RESERVES Balance at beginning of year Other comprehensive income for the year | 4,19 | 2,612,339 532,205 | 2,612,339 | | |
| Balance at end of year | | 3,144,544 | 2,612,339 | | |
| ACCUMULATED DEFICIT | 4,19 | | | | |
| Unappropriated Balance at beginning of the year Net income (loss) for the year Reversal of appropriation | | (29,240,728) (25,818,371) | (13,646,609) (17,872,852) 2,278,733 | | |
| Balance at end of the year | | (55,059,099) | (29,240,728) | | |
| Appropriated Balance at beginning of the year Reversal of appropriation | | | 2,278,733 (2,278,733) | | |
| Balance at end of the year | | <u>1⊕0</u> | | | |
| Total Deficit | | (55,059,099) | (29,240,728) | | |
| EQUITY, net | | P 249,085,495 | P 274,371,661 | | |

(See accompanying Notes to Financial Statements)

HUSTIN STORY 30 2024

(Formerly SALISBURY BKT SECURITIES CORPORATION)

STATEMENTS OF CASH FLOWS

For The Years Ended December 31, 2023 and 2022

| | _Notes_ | Ę | 2023 | _ | 2022 |
|--|---------|------------|---------------|------------|---------------|
| CASH FLOWS FROM OPERATING ACTIVITI | ES | | | | |
| Net loss before tax | | P | (33,429,201) | P | (23,910,800) |
| Adjustment to reconcile net loss to | | | | | |
| net cash provided by operating activities: | | | | | |
| Depreciation Unrealized (gains) losses on financial asset | 4,5,12 | | 5,257,757 | | 6,322,847 |
| at FVPL | 4.7 | | 26,806 | | 120,742 |
| Unrealized foreign exchange gain | 4,22 | | 31,323 | | (91,577) |
| Dividend income | 4,7 | | (27,619) | | (24,092) |
| Finance cost | 4,18 | | 4,082,103 | | 3,963,084 |
| Interest income | 4,22 | | (359,423) | | (293,369) |
| Operating loss before changes in working capital | | | (24,418,254) | | (13,913,165) |
| Decrease (Increase) in: | | | | | |
| Financial asset at FVPL | 4.7 | | (409,526) | | (400,043) |
| Receivables from customers | 4,5,8 | | (49,056,963) | | 160,532,329 |
| Receivbles from clearing house | 4.9 | | 41,438,212 | | (41,438,212) |
| Other receivables | 4,10 | | 1,804,706 | | (6,878,587) |
| Prepayments and other current assets | 4,11 | | 384,418 | | 9,415,492 |
| Increase (Decrease) in: | | | | | |
| Payables to customers | 4.15 | | (16,820,976) | | (85,584,001) |
| Payable to clearing house | 4,9 | | 26,391,966 | | (29,302,129) |
| Other payables | 4,16 | | 7,413,655 | | (4,730,831) |
| Other current liabilities | 4,17 | | (79,891) | | (1,123,485) |
| Retirement benefit liability | 4,26 | | 766,380 | | 786,118 |
| Cash provided by (used in) operating activities | | | (12,586,273) | - | (12,636,514) |
| Interest received | 4.22 | | 359,423 | | 293,369 |
| Dividend received | 4.7 | | 27,619 | | 24,092 |
| Interest expense paid | 4,18 | | (4,082,103) | | (3,963,084) |
| Income tax paid | 4,27 | | (830,174) | - | (846,833) |
| Net cash used in operating activities | | _ | (17,111,508) | _ | (17,128,970) |
| CASH FLOWS FROM INVESTING ACTIVITIE | ES | | | | |
| Collection of due from related parties | 4.28 | | 25,736,414 | | 264,000,000 |
| Additional refundable deposits | 4.14 | | (807,804) | | (1,089,894) |
| Acquisition of property and equipment | 4.5.12 | | - | | (756,470) |
| Advances to related parties | 4,28 | _ | | _ | (246,935,186) |
| Net cash provided by investing activities | | · | 24,928,610 | | 15,218,450 |
| CASH FLOWS FROM FINANCING ACTIVITIE | ES | 19 | Tel IRECALL | 775 | REVENUE |
| Proceeds from loans | 4,18 | | 145,000,000 | | DE 10.044 |
| Payment of loans | 4,18 | - | (139,797,365) | - | (5,423,565) |
| Net cash used in financing activities | | - | 5,202,635 | 400 | (5,423,565) |
| NET INCREASE (DECREASE) IN CASH | | | 13,019,737 | - | (7,334,085) |
| EFFECT OF FOREIGN EXCHANGE GAINS (L | OSSES) | | (31.323) | | 91.577 |
| CASH AT BEGINNING OF THE YEAR | | 91,289,355 | _ | 98,531,863 | |
| | | | | | |

(See accompanying Notes to Financial Statements)

(Formerly SALISBURY BKT SECURITIES CORPORATION)
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2023 and 2022

NOTE 1 - GENERAL INFORMATION

SALISBURY SECURITIES CORPORATION (Formerly SALISBURY BKT SECURITIES CORPORATION), (the Company) was registered with the Philippine Securities and Exchange Commission under registration number 122818 on October 2, 1984. The Company is established primarily to create an institutional medium which will engage in and carry on the business of stock and bond brokerage and toward this end to buy and sell, for the account of others or for its own account, securities of all kinds and to engage in the business of effecting papers, of any person, partnership, association, syndicate, corporation or government body, agency or instrumentality, local or national, whether such securities or commercial papers be of domestic or foreign origin.

The Company is a wholly owned subsidiary of BKT Holdings, Inc., (the Parent Company), located at 1806-1807 PSE Tower, 5th Avenue corner 28th Street, Bonifacio Global City, Taguig City. The Parent Company is established primarily to purchase, subscribe for, or otherwise acquire and own, hold, use, invest, and all ways deal with personal and real property of every kind and descriptions, including shares of the capital stock of corporations, bonds, notes, evidence of indebtedness, and other securities, contracts or obligations of any corporation without however engaging in dealership in securities or real estate, or stock brokerage business or the business of an investment company.

On August 26, 2022, the Securities and Exchange Commission approved the amendment of the Company's name from Salisbury BKT Securities Corporation to Salisbury Securities Corporation.

The Company's registered office, which is also its principal place of business, is located at 1806-1807 PSE Tower, 5th Avenue corner 28th Street, Bonifacio Global City, Taguig City.

Approval of the Financial Statement

The financial statements of the Company for the year ended December 31, 2023 including its comparative figure for the year ended December 31, 2022 were approved and authorized for issue by the Board of Directors (BOD) on April 12, 2024.

NOTE 2 - BASIS OF PRESENTATION

Statement of Compliance

The financial statements have been prepared in compliance with Philippine Financial Reporting Standards (PFRS) issued by the Philippine Financial and Sustainability Reporting Standards Council (formerly Philippine Financial Reporting Standards Council) This financial reporting framework includes PFRS, Philippine Accounting Standards (PAS) and Philippines interpretations from International Financial Reporting Interpretations Committee (IFRIC) and adopted by the Securities and Exchange Commission (SEC), including SEC pronouncement.

Basis of Preparation and Measurement

The Company has prepared the financial statements as at and for the year ended December 31, 2023 and 2022 on a going concern basis, which assumes continuity of current business activities and the realization of assets and settlements of liabilities in the ordinary course of business.

The financial statements are presented in Philippine Peso (Peso), the Company's functional currency. All values are rounded to the nearest Peso, unless otherwise stated.

The financial statements have been prepared on historical cost basis, unless stated otherwise.

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Company takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date.

For financial reporting purposes, fair value measurements are categorized into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety; which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

NOTE 3 - ADOPTION OF NEW AND REVISED ACCOUNTING STANDARDS

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of the following new and amended PFRS which the Company adopted effective for annual periods beginning on or after January 1, 2023. The Company has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

Unless otherwise indicated, the adoption of the new and amended PFRS did not have any material effect on the financial statements. Additional disclosures have been included in the notes to financial statements, as applicable.

- Amendments to PAS 1, Presentation of Financial Statements, and PFRS Practice Statement 2, Making Materiality Judgments Disclosure Initiative Accounting Policies The amendments require an entity to disclose its material accounting policies, instead of its significant accounting policies and provide guidance on how an entity applies the concept of materiality in making decisions about accounting policy disclosures. In assessing the materiality of accounting policy information, entities need to consider both the size of the transactions, other events or conditions and its nature. The amendments clarify (1) that accounting policy information may be material because of its nature, even if the related amounts are immaterial, (2) that accounting policy information is material if users of an entity's financial statements would need it to understand other material information in the financial statements, and (3) if an entity discloses immaterial accounting policy information, such information should not obscure material accounting policy information. In addition, PFRS Practice Statement 2 is amended by adding guidance and examples to explain and demonstrate the application of the 'four-step materiality process' to accounting policy information.
- Amendments to PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors

 Definition of Accounting Estimates The amendments clarify the distinction between changes in accounting estimates and changes in accounting policies, and the correction of errors. Under the new definition, accounting estimates are "monetary amounts in financial statements that are subject to measurement uncertainty". An entity develops an accounting

estimate if an accounting policy requires an item in the financial statements to be measured in a way that involves measurement uncertainty. The amendments clarify that a change in accounting estimate that results from new information or new developments is not a correction of an error, and that the effects of a change in an input or a measurement technique used to develop an accounting estimate are changes in accounting estimates if they do not result from the correction of prior period errors. A change in an accounting estimate may affect only the profit or loss in the current period, or the profit or loss of both the current and future periods.

- Amendments to PAS 12, Income Taxes Deferred Tax Related Assets and Liabilities from a Single Transaction The amendments require companies to recognize deferred tax on transactions that, on initial recognition, give rise to equal amounts of taxable and deductible temporary differences.
- Amendments to PAS 1, Classification of Liabilities as Current or Noncurrent The amendments clarify the requirements for an entity to have the right to defer settlement of the liability for at least 12 months after the reporting period. The amendments also specify and clarify the following: (i) an entity's right to defer settlement must exist at the end of the reporting period, (ii) the classification is unaffected by management's intentions or expectations about whether the entity will exercise its right to defer settlement, (iii) how lending conditions affect classification, and (iv) requirements for classifying liabilities where an entity will or may settle by issuing its own equity instruments.
- Amendments to PAS 12, International Tax Reform Pillar Two Model Rules The amendments provide a mandatory temporary exemption for the accounting of the deferred taxes arising from the implementation of the Organization for Economic Co-operation and Development (OECD)/G20 Inclusive Framework on Base Erosion and Profit Shifting Pillar Two model rules (Pillar Two income taxes). The amendments also introduce the disclosure requirements for the affected entities to enable users of the financial statements understand the extent to which an entity will be affected by the Pillar Two income taxes, particularly before its effectivity date.

New and Amended PFRS and PIC Issuances in Issue But Not Yet Effective or Adopted

Relevant new and amended PFRS and PIC issuances, which are not yet effective as at December 31, 2023 and have not been applied in preparing the financial statements, are summarized below.

Effective for annual periods beginning on or after January 1, 2024:

- Amendments to PFRS 16, Leases Lease Liability in a Sale and Leaseback The amendments clarify that the liability that arises from a sale and leaseback transaction, that satisfies the requirements in PFRS 15, Revenue from Contracts with Customers, to be accounted for as a sale, is a lease liability to which PFRS 16 applies and give rise to a right-of-use asset. For the subsequent measurement, the seller-lessee shall determine 'lease payments' or 'revised lease payments' in a way that the seller-lessee would not recognize any amount of the gain or loss that relates to the right of use retained by the seller-lessee. Applying this subsequent measurement does not prevent the seller-lessee from recognizing any gain or loss relating to the partial or full termination of a lease. Any gain or loss relating to the partial or full termination of the lease does not relate to the right of use retained but to the right of use terminated. The amendments must be applied retrospectively. Earlier application is permitted.
- Amendments to PAS 1, Noncurrent Liabilities with Covenants The amendments clarified that covenants to be complied with after the reporting date do not affect the classification

of debt as current or noncurrent at the reporting date. Instead, the amendments require the entity to disclose information about these covenants in the notes to the financial statements. The amendments must be applied retrospectively. Earlier application is permitted. If applied in earlier period, the Company shall also apply Amendments to PAS 1 - Classification of Liabilities as Current or Noncurrent for that period.

• IFRIC Agenda Decision Over Time Transfer of Constructed Goods (PAS 23, Borrowing Cost) for the Real Estate Industry — In March 2019, IFRIC published an Agenda Decision on whether borrowing costs can be capitalized on real estate inventories that are under construction and for which the related revenue is/will be recognized over time under paragraph 35(c) of International Financial Reporting Standards 15 (PFRS 15). IFRIC concluded that borrowing costs cannot be capitalized for such real estate inventories as they do not meet the definition of qualifying asset under PAS 23 considering that these inventories are ready for their intended sale in their current condition.

On December 15, 2020, the SEC issued SEC MC No. 34, Series of 2020, which extends the relief on the application of the IFRIC Agenda Decision provided to the real estate industry until December 31, 2023.

- PIC Q&A 2018-12-D, PFRS 15, Implementing Issues Affecting the Real Estate Industry (as amended by PIC Q&A 2020-4) On December 15, 2020, the SEC issued SEC MC No. 34-2020 providing relief to the real estate industry by deferring the application of "assessing if the transaction price includes a significant financing component as discussed in PIC Q&A 2018-12-D (with an addendum in PIC Q&A 2020-04)" until December 31, 2023.
- PIC Q&A 2018-12-E, Treatment of Land in the Determination of the POC The PIC Q&A clarified that the cost of the land should be excluded in measuring the POC of performance obligation and should be accounted for as fulfillment cost.
 - On December 15, 2020, the SEC issued SEC MC No. 34-2020 providing relief to the real estate industry by deferring the application of "exclusion of land in calculation of POC as discussed in PIC Q&A 2018-12-E" until December 31, 2023.
- Amendments to PAS 7, Statement of Cash Flows and PFRS 7, Financial Instrument:
 Disclosures Supplier Finance Arrangements The amendments introduced new
 disclosure requirements to enable users of the financial statements assess the effects of
 supplier finance arrangements on the liabilities, cash flows and exposure to liquidity risk.
 The amendments also provide transitional relief on certain aspects, particularly on the
 disclosures of comparative information. Earlier application is permitted.

Effective for annual periods beginning on or after January 1, 2025:

• Amendments to PAS 21, The Effects of Changes in Foreign Exchange Rates - Lack of Exchangeability — The amendments clarify when a currency is considered exchangeable into another currency and how an entity determines the exchange rate for currencies that lack exchangeability. The amendments also introduce new disclosure requirements to help users of financial statements assess the impact when a currency is not exchangeable. An entity does not apply the amendments retrospectively. Instead, an entity recognizes any effect of initially applying the amendments as an adjustment to the opening balance of retained earnings when the entity reports foreign currency transactions. When an entity uses a presentation currency other than its functional currency, it recognizes the cumulative amount of translation differences in equity. Earlier application is permitted.

• PFRS 17, Insurance Contracts—This standard will replace PFRS 4, Insurance Contracts. It requires insurance liabilities to be measured at current fulfillment value and provides a more uniform measurement and presentation approach to achieve consistent, principle-based accounting for all insurance contracts. It also requires similar principles to be applied to reinsurance contracts held and investment contracts with discretionary participation features issued. An amendment to the standard was issued to (i) reduce costs of transition by simplifying some requirements of the standard, (ii) make financial performance easier to explain, and (iii) ease transition by deferring the effectivity of the standard from 2021 to 2023 and by providing additional relief to reduce the effort required when applying PFRS 17 for the first time.

In response to the challenges brought by the COVID-19 pandemic, the Insurance Commission issued Circular Letter 2020-062, Amendment of Section 1 of Circular Letter No. 2018-69, Deferral of IFRS 17 Implementation, which provides a two-year deferral on the implementation of the standard from the 2023 effectivity date. Therefore, all life and nonlife insurance companies in the Philippines shall adopt PFRS 17 for annual periods beginning on or after January 1, 2025.

• Amendment to PFRS 17, Insurance Contracts - Initial Application of PFRS 17 and PFRS 9 - Comparative information— The amendment adds a transition option for a "classification overlay" to address temporary accounting mismatches between financial assets and insurance contract liabilities relating to comparative information presented on the initial application of PFRS 17. If an entity elects to apply the classification overlay, it can only do so for comparative periods to which it applies PFRS 17. No amendments have been made to the transition requirements of PFRS 9.

Deferred effectivity -

• Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28 - Sale or Contribution of Assets Between an Investor and its Associate or Joint Venture - The amendments address a conflicting provision under the two standards. It clarifies that a gain or loss shall be recognized fully when the transaction involves a business, and partially if it involves assets that do not constitute a business. The effective date of the amendments, initially set for annual periods beginning on or after January 1, 2016, was deferred indefinitely in December 2015 but earlier application is still permitted.

Under prevailing circumstances, the adoption of the foregoing new and amended PFRS and PIC issuances is not expected to have any material effect on the financial statements of the Company. Additional disclosures will be included in the financial statements, as applicable.

NOTE 4 - SUMMARY OF MATERIAL ACCOUNTING POLICIES

The material accounting policies that have been used in the preparation of these financial statements are summarized below. These accounting policies information are considered material because of its amounts, nature and related amounts. These are material in understanding material information in the financial statement. These policies have been consistently applied to all the years presented, unless otherwise stated.

Financial Instruments

Initial recognition and measurement

Financial assets and financial liabilities are recognized when the Company becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issuance of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognized immediately in profit or loss.

Classification

The Company classifies its financial assets at initial recognition under the following categories: (a) financial assets at FVPL, (b) financial assets at amortized cost and (c) financial assets at fair value through other comprehensive income (FVOCI). Financial liabilities, on the other hand, are classified as either financial liabilities at FVPL or financial liabilities at amortized cost. The classification of a financial instruments largely depends on the Company's business model and its contractual cash flow characteristics.

Financial Assets and Liabilities at FVPL

Financial assets and liabilities at FVPL are either classified as held for trading or designated at FVPL.

This category includes equity instruments which the Company had not irrevocably elected to classify at FVOCI at initial recognition. This category includes debt instruments whose cash flows are not "solely for payment of principal and interest" assessed at initial recognition of the assets, or which are not held within a business model whose objective is either to collect contractual cash flows, or to both collect contractual cash flows and sell.

The Company may, at initial recognition, designate a financial asset or financial liability meeting the criteria to be classified at amortized cost or at FVOCI, as a financial asset or financial liability at FVPL, if doing so eliminates or significantly reduces accounting mismatch that would arise from measuring these assets or liabilities.

After initial recognition, financial assets at FVPL and held for trading financial liabilities are subsequently measured at fair value. Unrealized gains or losses arising from the fair valuation of financial assets at FVPL and held for trading financial liabilities are recognized in profit or loss.

For financial liabilities designated at FVPL under the fair value option, the amount of change in fair value that is attributable to changes in the credit risk of that liability is recognized in other comprehensive income (rather than in profit or loss), unless this creates an accounting mismatch. Amounts presented in other comprehensive income are not subsequently transferred to profit or loss.

As at December 31, 2023 and 2022, the Company's financial asset at FVPL is presented in Note 7.

Financial Assets at Amortized Cost

Financial assets shall be measured at amortized cost if both of the following conditions are met:

- the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- the contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial recognition, financial assets at amortized cost are subsequently measured at amortized cost using the effective interest method, less allowance for credit losses, if any. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the financial assets are derecognized and through amortization process.

As at December 31, 2023 and 2022, the Company's cash, receivables from customers, receivable from clearing house, other receivables, due from related parties and refundable deposits are classified under this category. (Notes 6, 8, 9, 10, 28 and 14)

Cash in banks are demand deposits with banks and earn interest at prevailing bank deposit rates. Meanwhile, cash equivalents are short-term highly liquid investments that are readily convertible into known amounts of cash, which are subject to an insignificant risk of changes in value and which have a maturity of three (3) months or less at acquisition.

Financial Assets at FVOCI.

For debt instruments that meet the contractual cash flow characteristic and are not designated at FVPL under the fair value option, the financial assets shall be measured at FVOCI if both of the following conditions are met:

- the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows and selling the financial assets; and
- the contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding.

For equity instruments, the Company may irrevocably designate the financial asset to be measured at FVOCI as long as these are not held for trading purposes.

After initial recognition, Financial assets at FVOCI are presented in the financial statements at fair value with changes in fair value are recognized in OCI.

Interest income on debt instruments is calculated using the effective interest method while credit losses on debt instruments measured at FVOCI are recognized directly in profit or loss. When the financial asset is derecognized, the cumulative gains or losses previously recognized in OCI are reclassified to profit or loss.

Dividends from equity instruments held at FVOCI are recognized in profit or loss when the right to receive payment is established. Cumulative changes in fair value of FVOCI equity instruments are recognized in equity and are not reclassified to profit or loss in subsequent periods.

As at December 31, 2023 and 2022, the Company does not have financial assets classified as FVOCI.

Financial Liabilities at Amortized Cost

Financial liabilities are categorized as financial liabilities at amortized cost when the substance of the contractual arrangement results in the Company having an obligation either to deliver cash or another financial asset to the holder, or to settle the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of its own equity instruments.

These financial liabilities are initially recognized at fair value less any directly attributable transaction costs. After initial recognition, these financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into

account any discount or premium on the issue and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the liabilities are derecognized or through the amortization process.

As at December 31, 2023 and 2022, the Company's payable to customers, payable to clearing house, other payables and loans payable are classified under this category (Notes 15, 9, 16 and 18).

Reclassification

The Company reclassifies its financial assets when, and only when, it changes its business model for managing those financial assets. The reclassification is applied prospectively from the first day of the first reporting period following the change in the business model (reclassification date).

For a financial asset reclassified out of the financial assets at amortized cost category to financial assets at FVPL, any gain or loss arising from the difference between the previous amortized cost of the financial asset and fair value is recognized in profit or loss.

For a financial asset reclassified out of the financial assets at amortized cost category to financial assets at FVOCI, any gain or loss arising from a difference between the previous amortized cost of the financial asset and fair value is recognized in OCI.

For a financial asset reclassified out of the financial assets at FVPL category to financial assets at amortized cost, its fair value at the reclassification date becomes its new gross carrying amount.

For a financial asset reclassified out of the financial assets at FVOCI category to financial assets at amortized cost, any gain or loss previously recognized in OCI shall be recognize in profit or loss.

For a financial asset reclassified out of the financial assets at FVPL category to financial assets at FVOCI, its fair value at the reclassification date becomes its new gross carrying amount. Meanwhile, for a financial asset reclassified out of the financial assets at FVOCI category to financial assets at FVPL, the cumulative gain or loss previously recognized in other comprehensive income is reclassified from equity to profit or loss as a reclassification adjustment at the reclassification date.

Impairment of Financial Assets

The Company records an allowance for "expected credit loss" (ECL). ECL is based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive. The difference is then discounted at an approximation to the asset's original effective interest rate.

For receivables from customers, the Company has applied the provision of SRC Rule 52.1.11 and Risk Based Capital Adequacy. The Company's Credit Losses was computed based on the classification, credit loss rate and basis specified in SRC Rule No. 52.1.11. In 2023, section 52.1.11.2 and 52.1.11.3 was amended through SEC Memorandum Circular No. 11, Series of 2023.

For debt instruments measured at amortized cost and FVOCI, the ECL is based on the 12-month ECL, which pertains to the portion of lifetime ECLs that result from default events on a financial instrument that are possible within 12 months after the reporting date. However, when there has been a significant increase in credit risk since initial recognition, the allowance will be based on the lifetime ECL. When determining whether the credit risk of a financial asset has increased significantly since initial recognition, the Company compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition and consider reasonable and supportable information, that is available without undue cost or effort, that is indicative of significant increases in credit risk since initial recognition.

Derecognition of Financial Assets and Liabilities

Financial Assets

A financial asset (or where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the right to receive cash flows from the asset has expired;
- the Company retains the right to receive cash flows from the financial asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- the Company has transferred its right to receive cash flows from the financial asset and either
 (a) has transferred substantially all the risks and rewards of the asset, or
 (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its right to receive cash flows from a financial asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of ownership of the financial asset nor transferred control of the financial asset, the financial asset is recognized to the extent of the Company's continuing involvement in the financial asset. Continuing involvement that takes the form of a guarantee over the transferred financial asset is measured at the lower of the original carrying amount of the financial asset and the maximum amount of consideration that the Company could be required to repay.

Financial Liabilities

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statements of comprehensive income.

A modification is considered substantial if the present value of the cash flows under the new terms, including net fees paid or received and discounted using the original effective interest rate, is different by at least 10% from the discounted present value of remaining cash flows of the original liability.

The fair value of the modified financial liability is determined based on its expected cash flows, discounted using the interest rate at which the Company could raise debt with similar terms and conditions in the market. The difference between the carrying value of the original liability and fair value of the new liability is recognized in the statements of comprehensive income.

On the other hand, if the difference does not meet the 10% threshold, the original debt is not extinguished but merely modified. In such case, the carrying amount is adjusted by the costs or fees paid or received in the restructuring.

Offsetting of Financial Assets and Liabilities

Financial assets and financial liabilities are offset and the net amount reported in the statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the statements of financial position.

Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- · In the principal market for the asset or liability; or,
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The fair value for financial instruments traded in active markets at the reporting date is based on their quoted price or binding dealer price quotations, without any deduction for transaction costs. Where the Company has financial assets and financial liabilities with offsetting positions in market risks or counterparty credit risk, it has elected to use the measurement exception to measure the fair value of its net risk exposure by applying the bid or ask price to the net open position as appropriate. For all other financial instruments not traded in an active market, the fair value is determined by using valuation techniques deemed to be appropriate in the circumstances. Valuation techniques include the market approach (i.e., using prices and other relevant information generated by market transactions involving identical or comparable assets, liabilities or a group of assets and liabilities), the income approach (i.e., discounted cash flow analysis and option pricing models making as much use of available and supportable market data as possible) and the cost approach (i.e., based on the amount required to replace the service capacity of an asset).

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 Valuation techniques for which the lowest-level input that is significant to the fair value measurement is directly or indirectly observable; and
- Level 3 inputs are unobservable inputs the asset or liability.

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by reassessing categorization (based on the lowest-level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

The Company's management determines the policies and procedures for both recurring fair value measurement and non-recurring measurement. At each reporting date, the management analyzes the movements in the values of assets and liabilities which are required to be remeasured or reassessed as per the Company's accounting policies. For this analysis, the management verifies the major inputs applied in the latest valuation by agreeing the information in the valuation computation to contracts and other relevant documents.

For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities based on the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

"Day 1" Difference

Where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Company recognizes the difference between the transaction price and fair value (a "Day 1" difference) in profit or loss unless it qualifies for recognition as some other type of asset. In cases where use is made of data which is not observable, the difference between the transaction price and model value is only recognized in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Company determines the appropriate method of recognizing the "Day 1" difference.

Prepayments and Other Current Assets

Prepayments represent expenses not yet incurred but already paid in cash. Other current assets pertain to tax refund and input VAT. Prepayments and other current assets are stated in the statements of financial position at cost less any portion that has already been consumed or that has already expired.

Property and Equipment

Property and equipment are tangible assets that are held for use in the production or supply of goods or services, for rental to others, or for administrative purposes, and are expected to be used during more than one period.

Items of property and equipment are initially measured at cost. Such cost includes purchase price and all incidental costs necessary to bring the asset to its location and condition. Subsequent to initial recognition, items of property and equipment are measured in the statement of financial position at cost less any accumulated depreciation and any accumulated impairment losses. Depreciation, which is computed on a straight-line basis, is recognized so as to allocate the cost of assets less their residual values over their estimated useful lives.

If there is an indication that there has been a significant change in useful life or residual value of an asset, the depreciation of that asset is revised prospectively to reflect the new expectations.

When assets are sold, retired or otherwise disposed of, their costs and related accumulated depreciation and impairment losses, if any, are removed from the accounts and any resulting gain or loss is reflected in profit or loss for the period.

Intangible Assets

Intangible asset represents trading right. This is initially measured at cost and is presented in the statement of financial position at cost less accumulated amortization and any accumulated impairment losses.

Trading right is the result of the conversion plan to preserve the Company's access to the trading facilities and for it to continue to transact business at the PSE.

Trading right is initially measured at cost and are subsequently measured at cost less any accumulated impairment loss. The trading right is an intangible asset to be regarded as having an indefinite useful life as there is no foreseeable limit to the period over which this asset is expected to generate net cash inflows for the Company.

Trading right is not amortized but reviewed each year to determine whether events and circumstances continue to support an indefinite useful life assessment for the asset. The Company tests the asset for impairment by comparing its carrying amount with its recoverable amount, and recognizing any excess of the carrying amount over the recoverable amount as an impairment loss.

When assets are sold, retired or otherwise disposed of, their cost and related accumulated amortization and impairment losses, if any, are removed from the accounts and any resulting gain or loss is reflected in profit or loss for the period.

Impairment of Non-Financial Assets

At each reporting date, the carrying amount of non-financial assets are reviewed to determine whether there is any indication that those assets have suffered an impairment loss. If there is an indication of possible impairment, the recoverable amount of any affected asset (or group of related assets) is estimated and compared with its carrying amount. If estimated recoverable amount is lower, the carrying amount is reduced to its estimated recoverable amount, and an impairment loss is recognized immediately in profit and loss.

If an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but not to exceed the amount that would have been determined had no impairment loss been recognized for the asset in prior years. A reversal of an impairment loss is recognized immediately in profit and loss.

Other Current Liabilities

Other current liabilities include government taxes payable and statutory payables. These are presented in the statement of financial position at undiscounted amounts.

Share Capital

Share capital represents the total par value of the ordinary shares issued.

Equity instruments are measured at the fair value of the cash or other consideration received or receivable, net of the direct costs of issuing the equity instruments.

The difference between the consideration received and the par value of the shares issued is credited to share premium.

Retained Earnings

Retained earnings include income earned in current and prior periods net of any dividend declaration, effects of changes in accounting policy and prior period adjustments.

Appropriated retained earnings pertains to the restricted portion which is intended for the resource fund in compliance with SRC rule 49.1 (B). Unappropriated retained earnings represent the portion which can be declared as dividends to shareholders.

Revenue

Revenue recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the amount of revenue can be measured reliably. Revenue is measured by reference to the fair value of consideration received or receivable excluding discounts, returns and sales taxes. Revenue is recognized either at a point in time or over a period of time.

Revenue is recognized as follows:

Commission

Revenue is recognized at a point in time when trade deals are confirmed, computed on an agreed flat rate for every transaction.

Gain (loss) on financial assets at FVPL

Income (loss) is recognized when the ownership of the securities is transferred to the buyer (at an amount equal to the excess of selling price over the carrying amount of securities) and as a result of year-end mark-to-mark valuation of securities at FVPL. This includes all gains and losses from changes in fair value and disposal of financial assets at FVPL. Unrealize gains or losses are recognized in profit or loss upon re-measurement of the financial asset at FVPL at each reporting date.

Other Comprehensive Income

Other components of equity comprise of items of income and expense that are not recognized in profit or loss for the year. Other Comprehensive Income pertains to cumulative remeasurement gains (losses) on net retirement asset or liability.

Dividend income

Dividend income is recognized when the Company's rights to receive payment have been established, provided that it is probable that the economic benefits will flow to the Company and the amount of income can be measured reliably.

Interest income

Interest income comprises interest income on bank deposits and interest charged on advances to officers and employees. Interest income is recognized in profit and loss as it accrues, using the effective interest method.

Other Income

Other income is recognized when earned.

Expenses

Expenses are decreases in economic benefits in the form of decreases in assets or increase in liabilities that result in decreases in equity, other than those relating to distributions to equity participants. Expenses are generally recognized when the services are received or when the expenses are incurred.

Direct costs

Direct costs are expenses incurred that are associated with services rendered which includes salaries and employee benefits and other expenses directly associated with the cost of service.

Operating expense

Operating expenses represent expenses such as professional fees, salaries and wages, directors' fees, and allowance, condominium dues, bank charges, depreciation, taxes and licenses, 13th month pay and other benefits, repairs and maintenance, employees' welfare, insurance, SSS, PHIC, HDMF and other contributions, advertising and promotions, fines and penalties, credit losses, subscription and periodicals, fringe benefit tax, documentary stamp tax and miscellaneous that cannot be associated directly to the services rendered.

Borrowing cost

Borrowing costs include interest and other charges related to borrowing arrangements.

Borrowing costs that are directly attributable to the acquisition, construction or production of qualifying assets are added to the cost of the assets until such time as the assets are substantially ready for their intended use or sale. Qualifying assets are assets that necessarily take a substantial period of time to get ready for their intended use or sale,

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

All other borrowing costs are recognized in profit or loss in the period in which they are incurred.

Income Tax

Income tax expense includes current tax expense and deferred tax expense. The current tax expense is based on taxable profit for the year. Deferred tax is recognized on the differences between the carrying amounts of assets and liabilities in the financial statements and their corresponding tax bases.

Deferred tax liabilities are recognized for all temporary differences that are expected to increase taxable profit in the future. Deferred tax assets are recognized for all temporary differences that are expected to reduce taxable profit in the future, and any net operating loss carry over (NOLCO) or excess of minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT). The net carrying amount of deferred tax asset is reviewed at each reporting date and any adjustments are recognized in profit or loss.

Deferred tax is calculated at the tax rates that are expected to apply to the taxable profit on the basis of tax rates that have been enacted or substantively enacted by the end of the reporting period.

Employee Benefits

Short-term benefits

Short-term benefits given by the Company to its employees include salaries and wages, compensated absences, 13th month pay, employer share contributions and other de minimis benefits, among others.

These are recognized as expense in the period the employees render services to the Company.

Retirement Benefits

The Company does not have an established retirement plan and only conforms to the minimum regulatory benefit under the Retirement Pay Law (Republic Act No. 7641). The retirement benefit costs comprise of the service cost, net interest on the net defined benefit liability or asset and remeasurements of net defined benefit liability or asset.

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in profit or loss.

Remeasurements comprising actuarial gains and losses, difference between return on plan assets and interest income (calculated as part of the net interest) and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in other comprehensive income (loss) in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Related Parties

Related party relationship exists when one party has the ability to control, directly, or indirectly through one or more intermediaries, the other party or exercises significant influence over the other party in making financial and operating decisions. Such relationships also exist between and/or among entities which are under common control with the reporting enterprise, or between, and/or among the reporting enterprise and its key management personnel, directors, or its major shareholders. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

Leases

A lease is a contract that conveys the right to use an identified asset for a period of time in exchange for a consideration.

Determination as to whether a contract is, or contains, a lease is made at the inception of the lease. Accordingly, the Company assesses whether the contract meets three key evaluations which are:

- the contract contains an identified asset, which is either explicitly identified in the contract
 or implicitly specified by being identified at the time the asset is made available to the
 lessee;
- the lessee has the right to obtain substantially all of the economic benefits from use of the identified asset throughout the period of use, considering its rights within the defined scope of the contract; and,
- the lessee has the right to direct the use of the identified asset throughout the period of use. The lessee assesses whether it has the right to direct 'how and for what purpose' the asset is used throughout the period of use.

Company as Lessee

At lease commencement date, the Company recognizes a right-of-use asset and a lease liability in the statement of financial position. The lease liability is initially measured at the present value of the lease payments, discounted using the interest rate implicit in the lease if that rate is readily available or the Company's incremental borrowing rate. Lease payments include fixed payments (including in-substance fixed), variable lease payments based on an index or rate, amounts expected to be payable under a residual value guarantee and payments arising from options (either renewal or termination) reasonably certain to be exercised. Subsequent to initial measurement, the liability is increased for interest incurred and reduced for lease payments made.

The right-of-use asset is initially measured at the amount of lease liability adjusted for any initial direct costs incurred by the lessee, an estimate of any costs to dismantle and remove the asset at the end of the lease, and any lease payments made in advance of the lease commencement date (net of any incentives received). Subsequently, the Company depreciates the right-of-use asset on a straight-line basis from the lease commencement date to the end of the lease term. The Company also assesses the right-of-use asset for impairment when such indicators exist.

The Company has elected to account for short-term leases and leases of low-value assets using the practical expedients. Instead of recognizing a right-of-use asset and lease liability, the payments in relation to these are recognized as an expense in profit or loss on a straight-line basis over the lease term.

Foreign Currency Transaction

Foreign currency transactions are initially recognized using the spot rate of exchange at the date of the transaction. Monetary assets and liabilities that are denominated in foreign currency are translated into the functional currency using the closing rate as of the reporting date. Gains and losses arising from foreign currency transactions and remeasurement of monetary assets and liabilities are recognized immediately in profit and loss.

Provisions and contingencies

Provisions are recognized when the Company has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the end of the reporting period, including risks and uncertainties associated with the present obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense. Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate.

Contingent assets and liabilities are not recognized in the separate financial statements but are disclosed in the notes to separate financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the separate financial statements but are disclosed in the notes to separate statements of financial position when an inflow of economic benefits is probable

Changes in accounting policies, change in accounting estimates and correction of prior period errors

The Company applies changes in accounting policy if the change is required by the accounting standards or in order to provide reliable and more relevant information about the effects of transactions, other events or conditions on the Company's financial statements. Changes in accounting policy brought about by new accounting standards are accounted for in accordance with the specific transitional provision of the standards. All other changes in accounting policy are accounted for retrospectively.

Changes in accounting estimates is recognized prospectively by reflecting it in the profit and loss in the period of the change if the change affects that period only or the period of the change and future periods if the change affects both.

Prior period errors are omissions from, and misstatements in, the Company's financial statements for one or more prior periods arising from a failure to use, or misuse of, reliable information that was available when financial statements for those periods were authorized for issue and could reasonably be expected to have been obtained and taken into account in the preparation and presentation of those financial statements.

To the extent practicable, the Company corrects a material prior period error retrospectively in the first financial statements authorized for issue after its discovery by restating the comparative amounts for the prior periods(s) presented in which the error occurred, or if the error occurred before the earliest prior period presented, restating the opening balances of assets, liabilities and equity for period presented.

When it is impracticable to determine the period-specific effects of an error on comparative information for one or more prior periods presented, the Company restates the opening balances of assets, liabilities and equity for the earliest period for which retrospective restatement is practicable.

Subsequent events

Subsequent events that provide additional information about conditions existing at period end (adjusting events) are recognized in the financial statements. Subsequent events that provide additional information about conditions existing after period end (non-adjusting events) are disclosed in the notes to the financial statements.

NOTE 5 - SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of the financial statements in accordance with Philippine Financial Reporting Standards requires the Company to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. The judgements and accounting estimates and assumptions used in the financial statements are based upon management evaluation of relevant facts and circumstances as at the reporting date. While the Company believes that the assumptions are reasonable and appropriate. Future events may occur which will cause the assumptions used in arriving at the estimates to change. The effects of changes in estimates will be reflected in the financial statements as they become reasonably determinable.

The accounting estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future period affected.

The following are the significant judgement, accounting estimates and assumptions by the Company:

Judgment

In the process of applying the Company's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the financial statements:

Assessment of Impairment of Nonfinancial Assets.

The Company determines whether there are indicators of impairment of the Company's non-financial assets. Indicators of impairment include significant change in usage, decline in the asset's fair value or underperformance relative to expected historical or projected future results. Determining the fair value requires the determination of future cash flows and future economic benefits expected to be generated from the continued use and ultimate disposition of such assets. It requires the Company to make estimates and assumptions that can materially affect the financial statements. Future events could be used by management to conclude that these assets are impaired. Any resulting impairment loss could have a material adverse impact on the Company's financial position and financial performance. The preparation of the estimated future cash flows and economic benefits involves significant judgments and estimation.

No impairment loss on non-financial assets was recognized in the Company's financial statements in either 2023 or 2022.

Estimates

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next reporting period:

Estimation of Allowance for Credit Losses

The measurement of the allowance for Credit Losses on financial assets at amortized cost is an area that requires the use of significant assumptions about the future economic conditions and credit behavior (e.g., likelihood of customers defaulting and the resulting losses). Explanation of the inputs, assumptions and estimation used in measuring Credit Losses is further detailed in Note 30.

Estimating useful lives of property and equipment

The Company estimates the useful lives of its property and equipment based on the period over which these assets are expected to be available for use. The estimated useful lives of these assets and residual values are reviewed, and adjusted if appropriate, only if there is a significant change in the asset or how it is used.

The following estimated useful lives are used for the depreciation of property and equipment:

| Description | Useful Lives |
|-----------------------------------|--------------|
| Condominium unit and improvements | 20 years |
| Furniture and fixtures | 3-5 years |
| Computer systems and software | 3-5 years |
| Transportation equipment | 3 years |

There were no changes in the estimated useful lives of the Company's property and equipment for the years ended December 31, 2023 and 2022.

Determination of Realizable Amount of Deferred Tax Assets

The Company reviews its deferred tax assets at the end of each reporting period and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Management assessed that the deferred tax assets recognized as at December 31, 2023 and 2022 will be fully utilized in the coming years. The carrying value of deferred tax assets as of those dates is disclosed in Note 27.

NOTE 6 - CASH

This account consists of:

| | | 2023 | | 2022 |
|---------------|---|-------------|---|------------|
| Cash on hand | ₱ | 18,100 | P | 55,706 |
| Cash in banks | | 104,259,669 | | 91,233,649 |
| | P | 104,277,769 | ₱ | 91,289,355 |

Cash in banks generally earns interest at rates based on daily bank deposit rates. Finance income recognized in the Statements of Comprehensive Income amounted to \$\mathbb{P}357,829\$ and \$\mathbb{P}293,369\$ in 2023 and 2022, respectively (Note 22).

Included in 2023 Cash in banks is USD5,983 translated to Philippine Peso amounting to ₱332,443 at an exchange rate of ₱55.567 to a USD.

Included in 2022 Cash in banks is USD9,692 translated to Philippine Peso amounting to ₱543,927 at an exchange rate of ₱56.12 to a USD.

Unrealized gain (loss) on USD-denominated bank deposit amounts to a loss of \$\mathbb{P}31,323\$ and a gain of \$\mathbb{P}91,577\$ for the years ended December 31, 2023 and 2022, respectively (Note 22).

In compliance with Securities Regulation Code (SRC) Rule 49.2-1, the Company maintains a special reserve bank account with Rizal Commercial Banking Corporation amounting to \$\mathbb{P}100,185,442\$ and \$\mathbb{P}80,079,974\$ as at December 31, 2023 and 2022, respectively for the exclusive benefit of its customers. The Company's reserve requirement is determined on SEC's prescribed computations. As of December 31, 2023, and 2022, the Company's reserve accounts are adequate to cover its reserve requirements.

NOTE 7 - FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

This account consists of:

| | · | 2023 | | 2022 |
|-------------------------|---|---------|---|---------|
| Equities outside PHISIX | Ť | 450,395 | ₽ | 281,567 |
| Equities in PHISIX | | 545,878 | | 331,986 |
| | P | 996,273 | ₽ | 613,553 |

The movement in the financial assets at fair value through profit or loss is summarized below:

| | | 2023 | | 2022 |
|------------------------------|----------|--------------|---|--------------|
| Balance at beginning of year | P | 613,553 | ₽ | 334,252 |
| Additions | | 426,226,821 | | 51,989,886 |
| Disposals | (4 | (25,817,295) | | (51,589,843) |
| Fair value adjustments | · | (26,806) | | (120,742) |
| Balance at end of year | P | 996,273 | P | 613,553 |

Financial assets at FVPL represents equity securities held for trading. Fair values are based on the quoted market price at the PSE as at December 31, 2023 and 2022 or on the last trading day of each year.

The Company recognized loss on sale of FVPL financial assets amounting to \$\mathbb{P}48,476\$ in 2023 and \$\mathbb{P}16,038\$ in 2022. This is presented as separate line item in statements of comprehensive income.

The change in fair value of financial assets at fair value through profit or loss recognized and presented as part of unrealized gain (loss) on financial assets at FVPL, net, in the statements of comprehensive income amounted to a loss of \$\mathbb{P}26,806\$ and a loss of \$\mathbb{P}120,742\$ in 2023 and 2022, respectively.

Dividends earned on these investments amount to \$\P27,619\$ and \$\P24,092\$ as at December 31, 2023 and 2022, respectively. This is presented as separate line item in statements of comprehensive income.

NOTE 8 - RECEIVABLES FROM CUSTOMERS

The security valuation of the debit balances of customers' accounts are presented below:

| | 2023 | | | | | 2022 | | | | | |
|-----------------------------------|---------------|-------------|---------------------------------------|--------------|----|---------------|---|------------------------|--|--|--|
| | Money Balance | | Money Balance Security Valuation-Long | | Mo | Money Balance | | Security ation-Long | | | |
| Cash accounts | | | | | | | • | | | | |
| More than 250% | ₽ | 197,846 | ₽ | 9,618,423 | ₽ | 14,397 | ₽ | 642,560 | | | |
| Between 200% to 250% | | 2,380 | | 5,729 | | 10,059 | | 21,215 | | | |
| Between 150% to 200% | | 4,350 | | 7,788 | | 2,929 | | 4,795 | | | |
| Between 100% to 150% | | 25,517,723 | | 25,533,421 | | 8,496 | | 10,219 | | | |
| | | 25,722,299 | | 35,165,361 | | 35,881 | | 678,789 | | | |
| Partially secured accounts | | | | | | | | | | | |
| Less than 100% | | 23,999,225 | | 23,545,549 | | 222,759 | | 16,094 | | | |
| Unsecured accounts | | 7,392,445 | | - | | 7,801,059 | | | | | |
| | | 31,391,670 | | 23,545,549 | | 8,023,818 | | 16,094 | | | |
| Less: Allowance for credit losses | | (7,602,846) | | | | (7,605,539) | | | | | |
| | ₽ | 49,511,123 | P | 58,710,910 | P | 454,160 | ₽ | 694,883 | | | |

Receivables from customers are due within two (2) trading days after the consummation of the transactions.

Allowance for credit losses on receivables from customers is computed using the formula provided by the SRC Rule No. 52.1.11 which forms part of the Risk-Based Capital Adequacy (RBCA) Report, see Note 30.

Movements in the allowance for credit losses follow:

| | | 2023 | | 2022 |
|-----------------------|---|-----------|---|-----------|
| Balance at January 1 | P | 7,605,539 | ₽ | 7,602,878 |
| Credit losses | • | • | | 2,661 |
| Recovery of allowance | | (2,693) | | _ |
| Balance, December 31 | P | 7,602,846 | ₽ | 7,605,539 |

NOTE 9 - RECEIVABLES FROM / PAYABLES TO CLEARING HOUSE

The net balance of this account as at December 31, 2023 and 2022 relates to the trading transactions made for the last two trading days in 2023 and last three trading days in 2022, which have not yet been cleared. The outstanding balance were net payable to clearing house amounting to \$\mathbb{P}26,391,966\$ in 2023 and net receivable from clearing house amounting to \$\mathbb{P}41,438,212\$ in 2022.

NOTE 10 - OTHER RECEIVABLES

This account consists of:

| | | 2023 | | 2022 |
|------------------------------------|---|------------|---|------------|
| Advances to officers and employees | P | 30,590,050 | ₽ | 32,449,443 |
| Others | | 279,707 | | 225,020 |
| | P | 30,869,757 | ₽ | 32,674,463 |

Advances to officers and employees pertains to interest-bearing short-term salary loan of the officers with equal monthly amortizations deducted from salaries and transaction. Total interest earned from the advances amounted to \$\Pmathbb{P}47,864\$ and \$\Pmathbb{P}44,230\$ in 2023 and 2022, respectively, and are presented under Other Income in the statements of comprehensive income. (Note 22)

NOTE 11 - PREPAYMENTS AND OTHER CURRENT ASSETS

This account consists of:

| | | 2023 | | 2022 |
|---|---|-----------|----|-----------|
| Prepaid expenses | P | 1,309,605 | ₽ | 1,943,472 |
| Prepaid income tax | | 2,545,431 | | 1,715,257 |
| Input VAT | | 241,136 | | |
| Creditable withholding vat | | 8,312 | | - |
| | P | 4,104,484 | P | 3,658,729 |
| Details of prepaid expenses are as follows: | | 2023 | | 2022 |
| Prepaid research fees | P | 998,522 | ₽ | 1,655,538 |
| Prepaid taxes and licenses | | 249,849 | | 226,724 |
| Prepaid rent | | 39,600 | | 39,600 |
| Prepaid insurance | | 21,634 | | 21,610 |
| | ₽ | 1,309,605 | _₽ | 1,943,472 |

Input VAT are VAT on purchases of goods and services and the current portion of deferred input vat on purchase of capital goods. These are creditable to VAT liability of the Company.

NOTE 12 - PROPERTY AND EQUIPMENT

A reconciliation of the carrying amounts at the beginning and end of 2023 and 2022, of property and equipment is shown below:

| 2023 | Condominium and | Furniture and Fixtures | Transportatio n Equipment | Computer systems and | m i l |
|--------------------------------------|------------------------------------|---------------------------|------------------------------|-------------------------------|---------------------|
| | improvements | Fixtures | n Equipment | software | Total |
| Cost | - <0.40<-0.40 | | | | |
| January 1, 2023 | ₱ 69,406,235 | P 18,118,467 | P 1,083,170 | P 3,934,420 | ₱ 92,542,292 |
| Additions | - . | - | - | - | - |
| Disposal | | - 40 440 445 | - 4 000 4 FG | - | - |
| December 31, 2023 | P 69,406,235 | P 18,118,467 | P 1,083,170 | P 3,934,420 | ₱ 92,542,292 |
| Accumulated deprec | iation | | | | |
| January 1, 2023 | P 22,769,361 | P 14,630,353 | P 1,027,579 | P 3,417,860 | P 41,845,153 |
| Depreciation | 3,385,052 | 1,581,023 | 23,825 | 267,857 | 5,257,757 |
| Disposals | - | - | - | - | - |
| December 31, 2023 | P 26,154,413 | P 16,211,376 | P 1,051,404 | P 3,685,717 | P 47,102,910 |
| Carrying amount | | | | | |
| December 31, 2022 | P 46,636,874 | P 3,488,114 | ₱ 55,591 | ₱ 516,560 | ₱ 50,697,139 |
| Carrying amount | | | | | |
| December 31, 2023 | P 43,251,822 | P 1,907,091 | P 31,766 | P 248,703 | P 45,439,382 |
| 2022 | | | | | |
| | Condominium and improvements | Furniture and Fixtures | Transportation Equipment | Computer systems and software | Total |
| Cost | | | | | |
| January 1, 2022 | ₱ 69,377,365 | P 17,462,341 | P 1,011,696 | P 3,934,420 | ₱ 91,785,822 |
| Additions | 28,870 | 656,126 | 71,474 | - | 756,470 |
| Disposal | | - 101f0.46 | - 1 000 150 | | B 00.740.000 |
| December 31, 2022 | ₱ 69,406,235 | P 18,118,467 | ₱ 1,083,170 | P 3,934,420 | ₱ 92,542,292 |
| Accumulated deprecia | tion | | | | |
| January 1, 2022 | ₱ 19,385,651 | P 11,974,956 | P 1,011,696 | ₱ 3,150,003 | ₱ 35,522,306 |
| Depreciation | 3,383,710 | 2,655,397 | 15,883 | 267,857 | 6,322,847 |
| Disposals | - | • | - | - | _ |
| December 31, 2022 | ₱ 22,769,361 | ₱ 14,630,353 | P 1,027,579 | P 3,417,860 | ₱ 41,845,153 |
| Carrying amount | D 40.001.711 | D 4 105 405 | | a MO4.1*** | * *** |
| December 31, 2021 | ₱ 49,991,714 | ₱ 5,487,385 | P - | P 784,417 | P 56,263,516 |
| Carrying amount December 31, 2022 | ₱ 46,636,874 | ₱ 3,488,114 | P 55,591 | P 516,560 | P 50,697,139 |

As at December 31, 2023 and 2022, management believes that there is no impairment loss on its property and equipment.

The Company has pledged its condominium having a carrying amount of \$\P43,251,822\$ and \$\P46,636,874\$ as at December 31, 2023 and 2022, respectively to secure loan (Note 18).

The amount of depreciation is presented in the statements of comprehensive income under direct costs and operating expenses (Notes 21 and 24).

NOTE 13 - TRADING RIGHT

Trading right represents the Company's privilege in trading securities in the PSE floor. In compliance with Section 8, Article III of the Amended By-Laws of the Exchange, the Company's trading right (previously the exchange membership seat) is pledged at its full value to the PSE to secure the payments of all debts due to the Exchange and to other trading participants of the Exchange arising out of or in connection with the present or future contracts relating to securities and in compliance with Section 7, Article II of the Rules Governing Trading Rights and Trading Participants, to secure the payment of all debts and claims due to the clients of the Company, the Government, the Exchange and the other trading participants of the Exchange and to the Securities Clearing Corporation of the Philippines.

On August 8, 2001, due to conversion of Philippine Stock Exchange (PSE) into a stock corporation, the Company, as its member, received 50,000 shares of stock of PSE with par value of P1 per share or a total value of P50,000, but with a book value of P160 per share or a total book value of P8,000,000 as determined at that time of demutualization of PSE. Moreover, the Company has retained its trading in the PSE with acquisition cost of P4,300,000. As part of the said demutualization, the PSE has approved the trading of the said share acquired by its stockholders; hence the Company has been allowed to sell its PSE shares of stock.

In 2003, the PSE seat was split into Marketable Securities and Trading Rights amounting to ₱2,408,000 and ₱1,892,000 respectively, in accordance with PSE Memo No. 2004-065. During the same year, the Company sold the Marketable Securities portion of its PSE shares of stock or 22,900 shares.

The carrying value for trading right amounted to \$\mathbb{P}\$1,892,000 as at December 31, 2023 and 2022. The last transacted price for the sale of trading right in the PSE was Eight Million Pesos (\$\mathbb{P}\$8,000,000) as approved by the PSE Board of Directors on November 16, 2022. Considering that the market value is significantly higher than the carrying amount, no impairment loss shall be recognized for this account.

The movement in the trading right is summarized below:

| | 2023 | | 2022 |
|---|----------------|-----------------------|-------------------------|
| ₽ | 1,892,000 | ₽ | 1,892,000 |
| | | | - |
| | | | |
| P | 1,892,000 | ₽ | 1,892,000 |
| | | | |
| | | | |
| | | | |
| | 2023 | | 2022 |
| P | 2023 45,990 | P | 2022 |
| P | | ₱ | |
| P | 45,990 | ₽ | 205,990 |
| | | ₱ 1,892,000 - - | ₱ 1,892,000 ₱ - - |

Rental deposits pertain to deposits for rental which is refundable at the end of the respective agreements. (Note 29)

Clearing and Trade Guaranty Fund (CTGF) which is intended to cover failed trades due to member's liquidity and/or solvency. This is refundable upon cessation of the Company's business and/or termination of Company's membership with SCCP.

Deposit to suppliers refers to various deposits made by Company to service providers.

NOTE 15 - PAYABLES TO CUSTOMERS

The payables to customers and its security valuation follow:

| | 2 | 023 | 2022 | | | |
|---|---------------------|----------------------------|-------------------|------------------------------|--|--|
| | Credit Balance | Security Valuation-Long | Credit Balance | Security Valuation-Long | | |
| With money balance Without money balance | P 25,919,984 | P 213,772,927 729,008,054 | ₱ 42,740,960 - | 282,011,019 1,020,681,834 | | |
| | ₱ 25,919,984 | P 942,780,981 | ₱ 42,740,960 | P 1,302,692,853 | | |

Payables to customers are non-interest bearing and are due within two (2) business days after the consummation of the transactions.

NOTE 16 - OTHER PAYABLES

This account consists of:

| This account consists of: | | 2023 | | 2022 |
|---|--|-----------|--|-----------|
| Accrued expenses | ₽ | 9,365,824 | Ð | 1,952,252 |
| Dividends payable | | 2,084 | | 2,084 |
| Miscellaneous payable | | 405,479 | | 405,396 |
| 1.3 | P | 9,773,387 | ₱ | 2,359,732 |
| Details of accrued expenses are as follows: | ······································ | | ************************************** | |
| | | 2023 | | 2022 |
| Marketing fees | ₽ | 5,162,804 | ₽ | 130,884 |
| Central depository fees | | 587,946 | | 509,417 |
| Stock exchange fees | | 528,321 | | 459,183 |
| Research fees | | 414,749 | | 362,268 |
| Rent expense | | 228,654 | | - |
| Interest expense | | 218,824 | | 99,103 |
| Professional fees | | 184,000 | | 184,000 |
| Utilities | | 78,908 | | 6,536 |
| Travel expense | | 19,560 | | - |
| Others | | 1,942,058 | | 200,861 |
| | _ P | 9,365,824 | _₱ | 1,952,252 |

Miscellaneous payables pertain to reversal of staled checks of customers.

NOTE 17 - OTHER CURRENT LIABILITIES

This account consists of:

| | | 2023 | | 2022 |
|---------------------------------|---|-----------|-------------|-----------|
| VAT payable | P | 1,076,996 | ₽ | 837,697 |
| Stock transaction tax | | 337,446 | | 752,555 |
| Withholding tax on compensation | | 206,111 | | 133,324 |
| Expanded withholding tax | | 52,576 | | 29,444 |
| Statutory payables | | - | | - |
| 2.2.2 | P | 1,673,129 | P | 1,753,020 |

NOTE 18 - LOANS PAYABLE

Outstanding balances of the Company's loans payable are as follows:

| | | 2023 | | 2022 |
|--|---|---------------------------|---------|-----------------|
| Current portion | P | 17,062,900 | ₽ | 5,636,854 |
| Non-current portion | | 31,693,394 | | 37,916,805 |
| | P | 48,756,294 | ₽ | 43,553,659 |
| Movements in the loans payable follow: | | 2023 | <u></u> | 2022 |
| Balance, January 1 Proceeds | ₽ | 43,553,659 145,000,000 | ₱ | 48,977,224 - |
| Payments | | (139,797,365) | | (5,423,565) |
| Balance, December 31 | P | 48,756,294 | ₱ | 43,553,659 |

In March 2017, the Company entered into loan agreement with BDO Unibank Inc. for 12 years which bears annual interest ranging from 4.88% - 7.99%. The interest is payable monthly starting March 2017 while the principal is payable monthly starting on March 2022. The loan is secured by the Company's condominium units with a carrying amount of \$\mathbb{P}43,251,822\$ and \$\mathbb{P}46,636,874\$ as at December 31, 2023 and 2022, respectively (Note 12).

In 2023, the Company entered into a loan agreement of various dates with Rizal Commercial Banking Corporation (RCBC) with an interest of 7.75% and has a term of thirty one (31) days.

Total interest expense charged to operations for the above loan amounted to \$\mathbb{P}4,082,103\$ and \$\mathbb{P}3,963,084\$ in 2023 and 2022, respectively, and is presented under Finance Cost in the statements of comprehensive income.

NOTE 19 - EQUITY

Share Capital

The Company is authorized to issue Four Million Three Hundred Thousand (4,300,000) ordinary shares with par value of seventy pesos (\$\mathbb{P}\$ 70) per share.

As at December 31, 2023 and 2022, the Company has two (2) shareholders owning more than 100 shares of the Company's capital stock.

A reconciliation of the outstanding share capital at the beginning and end of 2023 and 2022 is shown below:

2023

| | No. of Shares | Amount | | |
|------------------------|---------------|--------|-------------|--|
| Outstanding 12/31/2022 | 4,300,000 | ₽ | 301,000,000 | |
| Issuance | - | | - | |
| Reacquisition | - | | _ | |
| Outstanding 12/31/2023 | 4,300,000 | P | 301,000,000 | |

| 2022 | | | |
|------------------------|---------------|---|-------------|
| | No. of Shares | | Amount |
| Outstanding 12/31/2021 | 4,300,000 | ₽ | 301,000,000 |
| Issuance | - | | - |
| Reacquisition | <u>-</u> _ | | |
| Outstanding 12/31/2022 | 4,300,000 | ₽ | 301,000,000 |

Minimum Capital Requirement

In a meeting held on October 21, 2010, the SEC issued Resolution No. 489 and 492 granting the deferment of the ₱30,000,000 unimpaired paid-in capital requirement of Trading Participants effective January 1, 2011 until November 30, 2011 provided that Trading Participants with Unimpaired Paid-up Capital falling below ₱30,000,000 shall post a surety bond amounting to ₱30,000,000 on top of the surety bond of ₱12,000,000 in compliance with SRC Rule 28.1 for the same period until securities held and controlled by the Trading Participant shall be recorded under the name of the individual clients in the books of the Transfer Agent or in the sub-account with the Philippine Depository and Trust Corporation at the option of the client. Compliance with the requirement is a condition for the renewal of the Broker Dealer license for the period covering January 1, 2011 to December 31, 2013.

In compliance with Section 2 of D, Article VII of the amended Market Regulation Rules, which was approved by the Securities and Exchange Commission on September 8, 2009, effective November 1, 2009, the surety bond, shall be Ten Million Pesos (\$\mathbb{P}\$ 10,000,000) for Brokers and Two Million Pesos (\$\mathbb{P}\$ 2,000,000) for Dealers.

Based on SEC Memorandum Circular No. 16 dated November 11, 2004, starting December 1, 2005, every broker dealer is expected to comply with all the requirements of the Risk-Based Capital Adequacy (RBCA) rules. As of December 31, 2005, the RCBA report is prepared based on the guidelines which cover the following risks: (a) position of market risks, (b) credit risks such as counterparty, settlement, large exposure, and margin financing risks, and (c) operation risk.

The Company monitors capital on the basis of RBCA Ratio and Net Liquid Capital (NLC). RBCA requirement is the minimum level of capital that has to be maintained by firms which are licensed, or securing a broker dealer license, taking into consideration the firms size, complexity and business risk. RBC ratio is the quotient of the NLC and the sum of the requirements for operation risk, credit risk, and position or market risk.

NLC, on the other hand, represents the equity eligible for NLC adjusted for non-allowable current and non-current assets as described under the Circular.

In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, issue new shares or sell assets to reduce debt.

Under the guidelines set-out by the SEC, all registered brokers dealers should maintain the following RBCA and NLC requirements:

A. RBCA ratio of greater than or equal to 1.1;

As at December 31, 2022 and 2021, the Company's RBCA ratio of 1.35 and 1.30, respectively, is in compliance with the minimum capital requirement set out by the RBCA framework.

B. NLC should be at least \$\overline{P}5,000,000 or 5\% of aggregate indebtedness, whichever is higher;

- C. A dealer who deals only with proprietary shares and does not keep shares in its custody shall maintain a NLC of ₱2,500,000 or 2.5% of aggregate indebtedness, whichever is higher;
- D. No broker dealer shall permit its aggregate indebtedness to exceed 2,000% of its NLC.

The Company's NLC amount to ₱72,591,817 and ₱77,359,535 as at December 31, 2023 and 2022, respectively, which is more than 5% of the Company's aggregate indebtedness. As at December 31, 2023 and 2022, the Company is in compliant with items A to D as prescribed by Securities and Exchange Commission (SEC).

On May 28, 2009, the SEC approved PSE's Rules Governing Trading Rights and Trading Participants which provides among other the following provisions:

- a. Trading participants should have a minimum unimpaired paid-up capital (defined as the trading participant's total paid up capital less any deficiency in the retained earnings account) of ₱20,000,000 effective December 31, 2009, provided further that effective December 31, 2010 and onwards, the minimum unimpaired paid-up capital shall be ₱30,000,000; and
- b. Each trading participant shall pledge its trading right to the extent of its full value to secure the payment of all debts and claims due to the trading participant, the government, PSE and to other trading participants of the PSE and to the Securities Clearing Corporation of the Philippines.

On August 8, 2023, the SEC approved amendments to the 2015 Implementing Rules and Regulations of the Securities Regulation Code (the "2015 SRC Rules") and SEC Memorandum Circular (MC) No. 16, series of 2004, relative to the settlement cycle from T+3 to T+2.

As at December 31, 2023 and 2022, the Company is in compliance with PSE's Rules Governing Trading Rights and Trading Participants.

Equity Reserves

The reconciliation of items of other comprehensive income presented under Equity Reserves in the statements of changes in equity are shown below:

| | | 2023 | | 2022 |
|---|---|-----------|---|-----------|
| Balance at beginning of year | 7 | 2,612,339 | P | 2,612,339 |
| Actuarial gain (loss) | | 709,607 | | - |
| Tax expense | | (177,402) | | |
| Other comprehensive income after tax | | 532,205 | | - |
| Adjustment of taxes of prior period (Note 26) | | = | | = |
| Balance at end of year | P | 532,205 | ₽ | 2,612,339 |

Accumulated Deficit

SRC Rule 49.1 (B) Reserve Fund of SEC Memorandum Circular, requires that every broker dealer shall annually appropriate a certain minimum percentage of its audited profit after tax and transfer the same to appropriated retained earnings. Appropriation shall be 30%, 20% and 10% of profit after tax for broker dealers with unimpaired paid-up capital of ₱ 10M to ₱ 30M, ₱ 30M to ₱ 50M and above ₱ 50M, respectively.

Due to continuous losses suffered by the Company, wherein its profit after tax of prior years has been totally exhausted and accumulated deficits as of December 31, 2023 and 2022 amounts to

₱55,059,099 and ₱29,240,728 respectively, the appropriation of ₱2,278,733 from prior years was reversed in 2022.

NOTE 20 - COMMISSION REVENUES

The Company has recognized commission revenue through stocks transaction of \$\mathbb{P}\$175,484,966 and \$\mathbb{P}\$181,180,582 in 2023 and 2022 respectively.

NOTE 21 - DIRECT COSTS

Details of the Company's direct costs are as follows:

| | | 2023 | | 2022 |
|---------------------------------------|---|-------------|---|-------------|
| Marketing Fee | P | 133,487,829 | ₽ | 135,914,096 |
| Research fee | | 22,824,846 | | 20,004,542 |
| Salaries and wages | | 13,668,396 | | 13,653,566 |
| Stock exchange dues | | 9,682,938 | | 9,100,737 |
| Depreciation (Note 12) | | 4,670,316 | | 5,735,407 |
| 13th month pay and other benefits | | 2,253,455 | | 1,591,423 |
| Transportation and travel | | 1,116,068 | | 1,431,479 |
| Rent (Note 28) | | 858,701 | | 822,700 |
| Communication expense | | 771,023 | | 798,342 |
| Retirement expense (Note 25) | | 766,380 | | 786,118 |
| SSS PHIC HDMF and other contributions | | 833,296 | | 695,203 |
| Central depository fee | | 647,443 | | 613,591 |
| Utilities | | 633,552 | | 661,701 |
| Employees' welfare | | 368,570 | | 377,231 |
| Terminal fee | | 647,523 | | 415,160 |
| Office Supplies | | 254,871 | | 288,452 |
| Representation expense | | 235,568 | | 347,589 |
| Meetings and conferences | | 95,155 | | 79,560 |
| PSE and PASBDI membership fees | | 54,000 | | 52,000 |
| Photocopies | | 32,443 | | 47,207 |
| Settlement cost | | 25,755 | | 91,870 |
| | ₽ | 193,928,128 | ₱ | 193,507,974 |

NOTE 22 - OTHER INCOME

Details of the Company's other income are as follows:

| | | 2023 | | 2022 |
|--|---|---------|---|---------|
| Interest income (Note 6 and 10) | P | 407,287 | ₱ | 337,600 |
| Unrealized foreign exchange gain (loss) (Note 6) | | - | | 91,577 |
| Processing fee | | 84,200 | | 82,750 |
| Recovery of allowance for credit losses | | 2,694 | | |
| · | P | 494,181 | P | 511,927 |

Interest income consists of interest income from bank deposits and interest charged to advances to employees and officers amounting to \$\P357,829\$ and \$\P47,864\$ in 2023 and \$\P293,369\$ and \$\P44,231\$ in 2023 and 2022, respectively.

NOTE 23 - OTHER LOSSES

Details of the Company's other losses are as follows:

| | | 2023 | | 2022 |
|----------------------------------|---|--------|----|--------|
| Unrealized foreign exchange loss | P | 31,323 | P | = |
| Realized foreign exchange loss | | _ | | 13,283 |
| | P | 31,323 | .₱ | 13,283 |

NOTE 24 - OPERATING EXPENSES

Details of the Company's operating expense are as follows:

| | | 2023 | | 2022 |
|---------------------------------------|---|------------|---|-----------|
| Fines and penalties | P | 3,283,065 | ₽ | 3,129 |
| Salaries and wages | | 1,969,082 | | 1,871,951 |
| Taxes and licenses | | 1,338,754 | | 599,678 |
| Condominium dues | | 1,083,267 | | 1,083,267 |
| Bank charges | | 965,134 | | 838,185 |
| Repairs and maintenance | | 651,752 | | 791,009 |
| Depreciation (Note 12) | | 587,440 | | 587,440 |
| Professional fees | | 488,354 | | 1,469,120 |
| 13th month pay and other benefits | | 430,444 | | 218,137 |
| SSS PHIC HDMF and other contributions | | 199,132 | | 164,794 |
| Insurance | | 113,896 | | 113,461 |
| Employees' welfare | | 100,791 | | 113,350 |
| Subscription and periodicals | | 20,034 | | 25,223 |
| Gas and oil | | 6,798 | | 3,960 |
| Directors' fees and allowance | | - | | 105,263 |
| Credit losses | | - | | 2,661 |
| Advertising and promotions | | - | | 1,634 |
| Miscellaneous expense | | 81,188 | | 14,018 |
| | P | 11,319,131 | ₽ | 8,006,280 |

NOTE 25 - DEPRECIATION, EMPLOYEE BENEFITS AND RENT

Depreciation, employee benefits and rent are presented as follows:

2023

| | | Direct Costs | | Operating Expenses | Total | |
|--------------------|---|--------------|---|-----------------------|-------|------------|
| Depreciation | P | 4,670,316 | P | 587,440 | P | 5,257,756 |
| Employee benefits* | | 17,890,097 | | 2,699,449 | | 20,589,546 |
| Rent | | 858,701 | (| _ | | 858,701 |

^{*}Employee benefits includes salaries and wages, 13th month pay and other benefits, employees' welfare, SSS PHIC HDMF and other contributions and retirement expense

| 2022 | | | | | | |
|--------------------|---|--------------|-----|-----------------|---|------------|
| | | Direct Costs | Оре | rating Expenses | | Total |
| Depreciation | ₽ | 5,735,407 | ₱ | 587,440 | ₽ | 6,322,847 |
| Employee benefits* | | 17,202,082 | | 2,269,690 | | 19,471,772 |
| Rent | | 822,700 | | <u> </u> | | 822,700 |

^{*}Employee benefits includes salaries and wages, 13th month pay and other benefits, employees' welfare, SSS PHIC HDMF and other contributions and retirement expense

NOTE 26 - EMPLOYEE'S COMPENSATION AND OTHER BENEFITS

Salaries and Employee Benefits Expense

Details of salaries and employee benefits are presented below (Notes 21 and 24).

| | . | 2023 | | 2022 |
|---------------------------------------|--------------|------------|---|------------|
| Salaries and wages | ₽ | 15,637,478 | ₽ | 15,525,517 |
| 13th month pay and other benefits | | 2,683,899 | | 1,711,018 |
| SSS PHIC HDMF and other contributions | | 1,032,428 | | 859,997 |
| Retirement expense | | 766,380 | | 786,118 |
| Employees' welfare | | 469,361 | | 589,122 |
| | P | 20,589,546 | ₽ | 19,471,772 |

Post-employment Defined Benefit Plan

(a) Characteristics of the Defined Benefit Plan

The Company does not have a formal retirement plan for its employees. Thus, it conducts its assessment of the materiality of its retirement cost and retirement liability on the basis of RA 7641. The Company provides a retirement equal to 22.5 days' pay for every year of credited service. The regulatory benefit is paid in lump sum upon retirement.

(b) Explanation of Amounts Presented in the Financial Statements

Actuarial valuations are made annually to update the retirement benefit costs and the amount of contributions. All amounts presented below and in the succeeding pages are based on the actuarial valuation report obtained from an independent actuary in 2021.

The amounts of post-employment defined benefit obligation recognized in the statements of financial position are determined as follows:

| | | 2023 | | 2022 |
|---|---|-----------|---|-----------|
| Present value of the obligation Fair value of plan assets | P | 5,337,051 | ₽ | 5,280,278 |
| | P | 5,337,051 | ₽ | 5,280,278 |

The movements in the present value of the post-employment defined benefit obligation recognized in the books is shown below.

| | | 2023 | | 2022 |
|--|----|-----------|---|-----------|
| Balance at beginning of year | P | 5,280,278 | ₽ | 4,494,160 |
| Current service cost | | 497,614 | | 557,365 |
| Interest expense | | 268,766 | | 228,753 |
| Remeasurements: | | | | • |
| Actuarial losses (gains) arising from: | | | | |
| Changes in financial assumptions | e. | (266,913) | | - |
| Experience adjustments | | (423,591) | | - |
| Changes in demographic | | (19,103) | | - |
| Benefits paid | | - | | - |
| Balance at end of year | P | 5,337,051 | ₽ | 5,280,278 |

The Company does not have a formal retirement plan and therefore has no plan assets.

The components of amounts recognized in profit or loss and in other comprehensive income in respect of the defined benefit post-employment plan are as follows:

| | | 2023 | | 2022 |
|---|-------------|-----------|---|---------|
| Reported in profit or loss: | | | | |
| Current service cost | P | 497,614 | ₽ | 557,365 |
| Net interest expense | | 268,766 | | 228,753 |
| - | ₽ | 766,380 | ₽ | 786,118 |
| Reported in other comprehensive income: | | | | |
| Actuarial losses (gains) arising | | _ | | - |
| from changes in: | | | | |
| Financial assumptions | ₽ | (266,913) | ₱ | - |
| Experience adjustments | | (423,591) | | - |
| Demographic assumptions | | (19,103) | | - |
| Return on plan assets (excluding | | <u>-</u> | | - |
| amounts included in net interest expense) | | - | | • |
| · · · · · · · · · · · · · · · · · · · | P | (709,607) | ₱ | .=. |

Current service cost and net interest expense is presented in the statements of comprehensive income as retirement expense under direct costs.

Amounts recognized in other comprehensive income were included within items that will not be reclassified subsequently to profit or loss.

In determining the amounts of the defined benefit post-employment obligation, the following significant actuarial assumptions were used:

| | 2023 | 2022 |
|------------------------------|-------|-------|
| Discount Rates | 6.08% | 5.09% |
| Future Salary Increase Rates | 3.00% | 3.00% |

Assumptions regarding future mortality experience are based on published statistics and mortality tables. The average remaining working lives of an individual retiring at the age of 60 is 8.0.

The valuation results are based on the employees' data as of the valuation dates as provided by the Company. The discount rate assumption is based on the PDEx (PDST-R2) benchmark yields on government bonds as of the valuation dates (or latest available) considering the average years of remaining working life of the employees as the estimated term of the benefit obligation.

(c) Risks Associated with the Retirement Plan

The Company does not maintain a fund for its retirement obligation. While funding is not a requirement of law, there is a risk that the Company may not have the cash if several employees retire within the same year.

(d) Other Information

The information on the sensitivity analysis for certain significant actuarial assumptions, the Company's asset-liability matching strategy, and the timing and uncertainty of future cash flows related to the retirement plan are described below and in the succeeding pages.

(i) Sensitivity Analysis

The table below summarizes the effects of changes in the significant actuarial assumptions used in the determination of the defined benefit obligation as at December 31, 2022:

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as at December 31.

| | Impact on Post-employment Benefit Obligation | | | | |
|----------------------------------|--|------------------------|------------------------|--|--|
| | Change in assumption | Increase in assumption | Decrease in assumption | | |
| <u>December 31, 2023</u> | | | | | |
| Discount rate Salary growth rate | 100 basis points 100 basis points | ₱ (245,485) 275,411 | P 269,745 (254,848) | | |
| | Impact on Post-em | ployment Benefit Ol | oligation | | |
| | Change in assumption | Increase in assumption | Decrease in assumption | | |
| <u>December 31,2022</u> | | | | | |
| Discount rate Salary growth rate | 100 basis points 100 basis points | ₱ (273,694) 562,776 | ₱ 273,694 (562,776) | | |

Each Sensitivity Analysis on the significant actuarial assumptions was prepared by remeasuring the DBO at the balance sheet date after first adjusting one of the current assumptions according to the applicable sensitivity increment or decrement (based on changes in the relevant assumption that were reasonably possible at the valuation date) while all other assumptions remained unchanged. The sensitivities were expressed as the corresponding change in DBO.

It should be noted that the changes assumed to be reasonably possible at the valuation date are open to subjectivity, and do not consider more complex scenarios in which changes other than those assumed may be deemed to be more reasonable.

The methods and types of assumptions used in preparing the sensitivity analysis did not change.

(ii) Asset-liability Matching Strategies

The Company does not have a formal retirement plan and therefore has no plan assets to match against the liabilities under the Retirement Obligation.

(iii) Funding Arrangements and Expected Contributions

Since the Company does not have a formal retirement plan, benefit claims under the Retirement Obligation are paid directly by the Company when they become due.

The maturity profile of undiscounted expected benefit payments from the plan follows:

| | 2023 | | 2022 |
|---|-----------|----------------------------|-------------------------|
| P | - | ₱ | - |
| | 6,538,114 | | 1,834,088 |
| | 946,708 | | 5,853,638 |
| | _ | | - |
| | - | | - |
| | - | | - |
| P | 7,484,822 | ₱ | 7,687,726 |
| | | • 6,538,114 946,708 | ₱ - ₱ 6,538,114 946,708 |

The weighted average duration of the defined benefit obligation at the end of the reporting period is seven (7) years.

NOTE 27 - INCOME TAXES

Income tax expense (benefit) for the years ended December 31, 2023 and 2022 consists of:

| | | 2023 | | 2022 |
|--|----------|-------------|---|-------------|
| Deferred tax expense (income) arising from: Temporary differences | <u>₽</u> | (7,610,830) | ₽ | (6,037,948) |
| Income tax benefit | P | (7,610,830) | P | (6,037,948) |

Reconciliation between statutory tax and effective tax follows:

| | | 2023 | | 2022 |
|--|---|-------------|---|-------------|
| Income tax at statutory rate | ₽ | (8,357,300) | ₽ | (5,977,700) |
| Tax effect income subject to final tax | | (89,856) | | (73,342) |
| Tax effect of non-deductible interest expense | | 22,465 | | 18,336 |
| Tax effect of non-deductible fines and penalties | | 820,766 | | 78 1 |
| Tax effect of dividend income | | (6,905) | | (6,023) |
| Effective income tax | ₽ | (7,610,830) | ₽ | (6,037,948) |

Analysis of income tax payable (prepaid income tax) follows:

| | | 2023 | | 2022 |
|--|---|--------------|---|--------------|
| Regular Corporate Income Tax: | | | | |
| Net income (loss) before tax | P | (33,429,201) | ₽ | (23,910,800) |
| Permanent Differences: | | | | |
| Interest income subject to final tax | | (359,423) | | (293,369) |
| Non-deductible interest expense | | 89,856 | | 73,342 |
| Non-deductible fines & penalties | | 3,283,065 | | 3,129 |
| Dividends | | (27,619) | | (24,092) |
| Temporary Differences: | | | | |
| Unrealized gain on marketable securities | | 26,806 | | 120,742 |
| Reversal of last year's unrealized gain on | | | | |
| marketable securities | | (120,742) | | 50,261 |
| Unrealized foreign exchange (gain) loss | | 31,323 | | (91,577) |

| Reversal of last year's unrealized foreign exchange gain (loss) Provision (recovery) of allowance for credit | | 91,577 | | 24,103 |
|--|---|--------------|---|--------------|
| losses | | (2,694) | | 2,661 |
| Retirement benefit expense | | 766,380 | | 786,118 |
| Taxable income | | (29,650,672) | | (23,259,482) |
| Tax rate | | 25% | | 25% |
| | P | (7,412,668) | ₽ | (5,814,871) |
| Minimum Corporate Income Tax: | | | | |
| Gross income | P | (18,267,995) | ₽ | (12,155,371) |
| Tax rate | | 1.5% | | 1% |
| | P | (274,020) | P | (121,554) |
| Tax due (Higher of RCIT and MCIT) Less: Tax credits | P | - | ₱ | - |
| Prior year excess credits | | (1,715,257) | | (868,424) |
| 1 st to 3 rd Quarterly income tax payment | | - | | - |
| Creditable withholding tax | | (830,174) | | (846,833) |
| Prepaid income tax | ₽ | (2,545,431) | P | (1,715,257) |

The net deferred tax assets pertain to the following as of December 31, 2023 and 2022 and the related deferred tax expense (income) for the year ended December 31, 2023 and 2022:

| | | | | | | State | nent | s of Compre | hens | ive Income | | |
|--|---------------------|--|--|-------------|--|---|--|-------------|-------------------|----------------|---|------|
| | Statements o | f Fir | anci | al Position | | Profit or I | oss | | Other Comprehensi | | | |
| | 2023 | _ | _ | 2022 | | 2023 | | 2022 | | 2023 | | 2022 |
| Credit Losses | P 1,900;7 | 2 | P | 1,901,385 | P | (673) | ₽. | 665 | P | ,, | þ | - |
| Retirement benefit obligation | 1,334,26 | 3 | and the party of the control of the party of | 1,320,069 | | 191,595 | distribution for the contract of | 196,529 | | (177,401) | | ÷ |
| NOLCO | 16,435,99 | 4 | | 9,023,326 | | 7,412,668 | | 5,814,871 | year. | 12 | | - |
| мсп | 44,40 | 1 | | 44,461 | | t yan (uni fu rati yahini ya ya ya ya kata ana manakan da ya ya kata a kata a kata a kata a kata a kata a kata — 2 | | | ••• | ÷ | | - |
| Unrealized (gain) loss on FVP L | 6,7 |)2 | A CONTRACTOR OF THE PARTY OF TH | 30,186 | distribution of the second | (23,484) | | 42,751 | ric- | ÷ | | • |
| Unrealized foreign currency (gain) loss | 7,8 | 30 | distribution of the state of th | (22,894) | Section of the sectio | 30,724 | The second secon | (16,868) | aco. | - . | | - |
| Net deferred taxassets | P 19,729,9 | 52 | P | 12,296,533 | | | Taraban and Ann | | | | *************************************** | |
| Deferred tax e | xpense (income |) | | | P | 7,610,830 | • | 6,037,948 | · | (177,401) | .2_ | |
| | * 1000-1100-100-100 | (All Control of the C | Toponio - Toponi | | | | | | | | <u></u> | |

Deferred tax asset from NOLCO, arises from the taxable loss that can be charged against income of the next three taxable years except for NOLCO incurred for the year 2020 and 2021. Pursuant to Section 4 (bbbb) of Bayanihan II and as implemented under RR No. 25-2020, the net operating loss of a business or enterprise incurred for the taxable years 2020 and 2021 can be carried over as deduction from gross income for the next five (5) consecutive taxable years following the year of such loss.

Details of Company's NOLCO which can be claimed as deductions against future taxable income for three (3) consecutive taxable years are as follows:

| Year Incurred | Date of Expiration | Amount | Applied | | Exp | oired | Balance (NOLCO) | |
|------------------|-----------------------|--------------|---------|---|-----|-------|--------------------|--|
| 2023 | 2026 | ₱ 29,650,672 | ₽ | - | ₽ | - | ₱ 29,650,672 | |
| 2022 | 2025 | 23,259,482 | | - | | - | 23,259,482 | |
| | | ₱ 52,910,154 | ₽ | - | P | - | ₱ 52,910,154 | |

Details of Company's NOLCO which can be claimed as deductions against future taxable income for five (5) consecutive taxable years in reference to RR 25 - 2020 are as follows:

| Year Incurred | Date of Expiration | Amount | Applied | <u>d</u> | Expi | red | Balance (NOLCO) | |
|------------------|--------------------|--------------|---------|----------|------|-----|--------------------|--|
| 2021 | 2026 | ₱ 12,833,818 | ₽ | - | P | | ₱ 12,833,818 | |

Deferred tax asset from MCIT, is the carry forward benefit of the excess of minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT). Excess MCIT can be used within three taxable years from the date of payment. The Minimum Corporate Income Tax (MCIT) was reduced to one percent (1%) in July 1, 2020 until June 30, 2023 pursuant to Revenue Regulation 5-2021. On July 1, 2023, the Minimum Corporate Income Tax (MCIT) was reverted back to two percent (2%).

Details of MCIT follows:

| Year Incurred | À | mount | Expired | | E | Balance | Date of Expiration | | |
|------------------|---|--------|---------|---|---|---------|--------------------|---|--|
| 2021 | ₽ | 44,461 | ₽ | - | P | 44,461 | December 31, 2024 | _ | |

NOTE 28 - RELATED PARTY TRANSACTIONS

The Company, in the normal course of business, has transactions with related parties. Presented below are the specific relationship, amount of transactions, account balances, terms and conditions and the nature of the consideration to be provided in settlement, and settlement terms.

| Z | U | L | Z. | 3 |
|---|---|---|----|---|
| • | | | | |
| | | | | |

| Nature of Relationship | Nature of Transaction | Amount (current transaction) | Outstanding balance | Terms | Conditions |
|------------------------------|------------------------------|------------------------------|---------------------|-------|------------|
| Shareholders and officers | Advances Payment of advances | P - (25,736,414) | P 101,443,723 | (1) | (3) |

- (1) Non-interest bearing, payable in cash, no scheduled repayments terms
- (2) Interest bearing, payable in cash, no scheduled repayments terms
- (3) Unsecured

2022

| Nature of Relationship | Nature of Transaction | A | mount (current transaction) | (| Outstanding balance | Terms | Conditions | |
|------------------------|--------------------------|---------------|-----------------------------|---|---------------------|-------|------------|--|
| Shareholders | Advances | P | 246,935,186 | | | | | |
| and officers | Payment of advances | (264,000,000) | | P | 127,180,137 | (1) | (3) | |

- Non-interest bearing, payable in cash, no scheduled repayments terms
- (2) Interest bearing, payable in cash, no scheduled repayments terms
- (3) Unsecured

None of the Company's outstanding balances with related parties has indications of impairment. Hence, no impairment losses were recognized in both years (Note 30).

Cash Advances

The Company grants and obtains cash advances from shareholders for working capital purposes of the parties. Outstanding balance of this advances are presented as due from related parties under other receivables account in the statements of financial position.

The Company grants advances to officer in a form of salary loan. Outstanding balance of this advances are presented as advances to officer under other receivables account in the statements of financial position.

Key Management Compensation

The compensation given by the Company to key management personnel as at December 31, 2023 and 2022 consist of the following:

| | | 2023 | | 2022 |
|------------------------------|---|------------|---|------------|
| Short-term employee benefits | P | 11,661,458 | ₽ | 10,826,651 |
| Post employee benefits | | 628,502 | | 589,589 |
| | P | 12,289,960 | ₽ | 11,416,240 |

NOTE 29 - LEASE AGREEMENTS

The Company entered into lease agreements as lessee with an individual for parking spaces in Taguig City. The lease term is for a period of one (1) year commencing on January 1 to December 31, 2023.

The agreements provide for payment of rental deposits recognized in the statements of financial position, as part of refundable deposits, amounting to \$\mathbb{P}45,990\$ and \$\mathbb{P}205,990\$ in 2023 and 2022, respectively as disclosed in Note 14.

Lease Payments Not Recognized as Liabilities

The Company has elected not to recognize a lease liability for short-term leases or for leases of low value assets. Payments made under such leases are expensed on a straight-line basis. In addition, certain variable lease payments are not permitted to be recognized as lease liabilities and are expensed as incurred.

The expenses relating short-term lease amounted to ₱858,701 and ₱822,700 in 2023 and 2022, respectively and is presented as Rent under Direct Costs in the statement of comprehensive income (Note 20).

NOTE 30 - FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Company is exposed to a variety of financial risks which result from both its operating and investing activities. The Company's risk management is coordinated with the Board of Directors, and focuses on actively securing the Company's short-to-medium term cash flows by minimizing the exposure to financial markets. Long-term financial investments are managed to generate lasting returns.

The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's business activities. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The most significant financial risks to which the Company is exposed to are described below:

Market Risk

The Company is exposed to market risk through its use of financial instruments and specifically to foreign currency risk, interest rate risk and certain other price risk which result from both its operating, investing and financing activities.

A. Foreign Currency Risk

The Company's exposure to the risk for changes in foreign exchange rates relates primarily to the Company's dollar denominated deposits. As at December 31, 2023 and 2022, the Company's dollar denominated deposits amounted to \$\mathbb{P}332,443\$ and \$\mathbb{P}543,927\$, respectively (Note 6).

As at December 31, 2023 and 2022, the management determined that the Company's to foreign currency risk is insignificant, however, to mitigate exposure, the Company monitors its dollar deposit.

B. Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instruments will fluctuate because of changes in market interest rates. At December 31, 2023 and 2022, the Company is exposed to changes in market interest rates through its cash in banks which are subject to variable interest rates (Note 6). The Company's exposure to changes in interest rates is not significant. All other financial assets and liabilities have fixed rates.

C. Price Risk

The Company's market price risk arises from its investments carried at fair value (i.e., financial assets classified as financial assets at FVPL). The Company manages exposures to price risk by monitoring the changes in the market price of the investments and at some extent, diversifying the investment portfolio in accordance with the limit set by management.

For listed equity securities, an average volatility of 14% and 21% has been observed during 2023 and 2022, respectively. The table below summarizes the sensitivity of the Company profit before tax to the observed volatility rates of the fair values.

| | | 2023 | | | | 2022 | | | |
|---------------------------|----|---------|---|---------|---|---------|---|----------|--|
| Observed Volatility Rates | _ | +14.00% | | -14.00% | | +21.00% | • | 21.00% | |
| Profit before tax | ₽. | 4,356 | P | (4,356) | ₽ | 25,356 | ₽ | (25,356) | |

The assumed price volatilities used in the sensitivity analysis represent the defined shift used by the Company to manage price risk based on the historical performance of equity securities.

Credit Risk

The Company's exposure to credit risk arises mainly from transactions with its customers. The maximum exposure to credit on these transactions is equal to the carrying amount of these financial instruments. Customers are subject to stringent financial, credit and legal verification process. In addition, trade receivable balances are monitored on an ongoing basis to ensure timely collections.

With respect to credit risk arising from other financial assets of the Company, which comprise cash

and cash equivalents and receivable from clearing house, the Company's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments. The Company limits its exposure to credit risks by depositing its cash only with financial institutions duly evaluated and approved by the BOD. The Company's exposure on rental deposit is minimal since no default in payments were made by the counterparties.

The tables below show the credit quality per class of financial asset and an aging analysis of past due but not impaired accounts as at December 31, 2023 and 2022.

Credit Quality per Class of Financial Asset

2023

| | Neither Past Due nor Impaired | | | | | | | | | | | | |
|----------------------------------|-------------------------------|-------------|-------------------|------------|----------------------|---|------------------------------|---------|----------|----------|---|-------------|--|
| | High Grade | | Standard Grade | | Substandard Grade | | Past Due but not impaired | | Impaired | | | Total | |
| Cash in banks | P | 104,259,669 | P | - | P | - | ř | - | T | • | P | 104,259,669 | |
| Receivables from customers | | - | | 49,511,123 | | • | 7, | 602,846 | | | | 57,113,969 | |
| Other receivables Due from | | 30,869,257 | | • | | - | | - | | - | | 30,869,257 | |
| related parties Refundable | | 101,443,723 | | • | | - | | 7 | | - | | 101,443,723 | |
| deposits | | 8,672,833 | | | | | | - | ••• | <u>-</u> | | 8,672,833 | |
| | <u> </u> | 245,245,482 | P | 49,511,123 | P | - | P 7, | 602,846 | P | - | P | 302,359,451 | |

2022

| | | Neit | her Past I | Due nor Impaired | | | | | | | | |
|---|------------|-------------|------------|------------------|---|-----------------|------------------------------|---------|------|--------------|---|-------------|
| | High Grade | | Stan | Standard Grade | | tandard rade | Past Due but not impaired | | lmpa | ired | | Total |
| Cash in banks | P | 91,233,649 | P | - | P | - | P | - | P | | P | 91,233,649 |
| Receivables from customers | | - | | 454,160 | | - | 7,6 | 505,539 | | - | | 8,059,699 |
| Receivables from | | | | | | | | | | | | |
| clearing house | | 41,438,212 | | - | | - | | - | | - | | 41,438,212 |
| Other receivables | | 32,674,463 | | | | - | | - | | • | | 32,674,463 |
| Due from related parties Refundable | | 127,180,137 | | · • | | - | | - | | - | | 127,180,137 |
| deposits | | 7,865,029 | | | | | | | | - | | 7,865,029 |
| - | P | 300,391,490 | P | 454,160 | P | - | P 7,0 | 605,539 | P | | P | 308,451,189 |

The credit quality of the financial assets is managed by the Company using the internal credit quality ratings. High grade accounts consist of receivables from debtors with good financial condition and with relatively low defaults. Financial assets having risks of default but are still collectible are considered standard grade accounts. Receivables that are still collectible but require persistent effort from the Company to collect are considered substandard grade accounts.

The Company's receivable from customers related to unsecured and partially secured account is actively monitored to avoid significant concentrations of credit risk. A substantial portion of the Company's receivable from customers is secured by shares of stocks listed and traded in the PSE and lodged with Philippine Depository and Trust Corporation (PDTC) under the account of the Company.

The table below is an analysis of receivables from customers is as follows:

2023 (Based on the New RBCA Template)

| | Balance | | Collateral (net of haircut) | | exp | ounterparty osure (after ollateral) | | owance for edit losses | Ne | t exposure |
|---|---------|-----------------|-----------------------------|-------------------------------|-----|---|---|---------------------------|----|------------|
| T to T+1 of counterparty T+2 to T+12 of counterparty T+13 to T+30 | P 4 | 19,476,149 - | ₽ | 42,022,123 | P | 7,454,026 | P | - | P | 7,453,846 |
| of counterparty Beyond T+31 | | ÷ | | • | | - | | - | | - |
| of counterparty | | 7,637,820 | | 1,388,249 | | 6,249,571 | | 7,602,846 | | _ |
| | P : | 57,113,969 | P | 43,410,373 | P | 13,703,597 | P | 7,602,846 | P | 7,453,846 |
| 2022 | | | | | | | | | | |
| | В | alance | | ollateral (net of haircut) | exp | ounterparty oosure (after collateral) | | owance for edit losses | Ne | t exposure |
| T to T+2 of counterparty T+3 to T+13 of | P | 420,769 | P | 27,040 | P | 393,729 | P | <u>-</u> | ₽ | 393,729 |
| counterparty Beyond T+13 of | | - | | - | | - | | - | | - |
| counterparty | | 7,638,930 | | 434,225 | | 7,204,705 | | 7,605,539 | | |
| | P | 8,059,699 | P | 461,265 | P | 7,598,434 | P | 7,605,539 | P | 393,729 |

The Company continuously monitors defaults of customers and other counterparties, identified either individually or by group, and incorporate this information into its credit risk controls. The Company trades only with recognized and creditworthy third parties. It is the Company's policy that all customers are subject to credit verification procedures.

In respect of receivable from customers and clearing house and other receivables, the Company is not exposed to any significant credit risk exposure to any single counterparty or any group of counterparties having similar characteristics.

The table below shows the maximum exposure to credit risk for the components of the statements of financial position. The maximum exposure is shown at gross amount, without taking into account collateral and other credit enhancement.

| | | 2023 | | 2022 |
|--------------------------------|---|-------------|---|-------------|
| Cash in banks | ₱ | 104,259,669 | ₽ | 91,233,649 |
| Receivables from customers | | 57,113,969 | | 8,059,699 |
| Receivable from clearing house | | - | | 41,438,212 |
| Other receivables | | 30,869,757 | | 32,674,463 |
| Due from related parties | | 101,443,723 | | 127,180,137 |
| Refundable deposits | | 8,672,833 | | 7,865,029 |
| | P | 302,359,951 | ₽ | 308,451,189 |

None of the Company's financial assets are secured by collateral or other credit enhancements, except for cash and cash equivalents as described below.

(a) Cash

The credit risk for cash is considered negligible, since the counterparties are reputable banks with high quality external credit ratings. Included in the cash are cash in banks which are insured by the Philippine Deposit Insurance Corporation up to a maximum coverage of \$\mathbb{P}\$500,000 for every depositor per banking institution.

(b) Receivables from Customers

The Company trades only with recognized and credit worthy third parties. In accordance with RBCA requirements, limits are imposed to avoid large exposures to a single client or counterparty, single debt issue and single equity issue relative to a particular issuer company and its group of companies. As a result, maximum credit risk, without taking into account the fair value of any collateral and netting agreements, is limited to the amounts in the statements of financial position.

A substantial portion of the Company's Receivable from Customers is secured by shares of stocks (Note 8).

The Company applies the provision of SRC Rules 52.1.11 and Risk Based Capital Adequacy in measuring Credit Losses.

For Year 2022 (before issuance of SEC Memorandum Circular No. 11, Series of 2023)

To measure the credit losses, receivables were classified based on the provision of SRC Rule No. 52.1.11.2 as follows:

Classification

T+0 to T+2 T+3 to T+13 T+14 to T+30 T+31 up

The loss rates are based on the provision of SRC Rule No. 52.1.11.3 as follows:

| Classification | Provision | Base |
|-----------------------|------------------|-------------------------------------|
| T+0 to T+0 to T+2 | 0 | Total Receivables (TR) |
| T+3 to T+3 to T+13 | 2% | TR |
| T+14 to T+14 to T+30 | 50% | TR less collateral (net of haircut) |
| T+31 up | 100% | TR less collateral (net of haircut) |

For Year 2023 (after issuance of SEC Memorandum Circular No. 11, Series of 2023)

To measure the credit losses, receivables were classified based on the provision of SRC Rule No. 52.1.11.2 as follows:

Classification

T+0 to T+1 T+2 to T+12 T+13 to T+30 T+31 up

The credit loss rates are based on the provision of SRC Rule No. 52.1.11.3 as follows:

| Classification | Provision | <u>Base</u> |
|----------------------|------------------|-------------------------------------|
| T+0 to T+0 to T+1 | 0 | Total Receivables (TR) |
| T+2 to T+2 to T+12 | 2% | TR |
| T+13 to T+13 to T+30 | 50% | TR less collateral (net of haircut) |
| T+31 up | 100% | TR less collateral (net of haircut) |

The credit losses were computed by getting, for each doubtful account an amount equivalent to the provision of the amount outstanding net of collateral (net of haircut). Basis for the computation would be the individual accounts.

(c) Receivable from Clearing House

The credit risk for receivable from clearing house is considered negligible, the amount due were collected within the T+2 term of the receivable. Securities Clearing Corporation of the Philippines (SCCP) is a wholly-owned subsidiary of The Philippine Stock Exchange, Inc. (PSE) and is under the regulatory supervision of the Securities and Exchange Commission (SEC).

(d) Other Receivables, Due from Related Parties and Refundable Deposits

The loss allowance is to be determined using the general approach. The amount of ECL is not significant due to the fact that the collectability of contractual cash flows expected from these financial instruments is reasonably assured.

Liquidity Risk

Liquidity risk is generally defined as the current and prospective risk to earnings or capital arising from the Company's inability to meet its obligation when they come due without recurring unacceptable losses or coats.

The Company manages its liquidity needs by carefully monitoring cash inflows and cash outflows due in day-to-day business. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week basis, as well as on the basis of rolling 30-day projection. Long-term liquidity needs for a 6-month and one-year period are identified monthly.

The Company maintains cash to meet its liquidity requirements for up to 60-day periods. Excess cash are invested in time deposits and short-term placements. Funding for long-term liquidity needs is additionally secured by an adequate amount of committed credit facilities and the ability to sell long-term financial assets.

Company's payable to customers are normally settled within three (2) days in 2023 and within three (3) days in 2022. Other payables are normally settled within one (1) year after reporting date.

The following table presents the maturity profile of the Company's financial liabilities as at December 31, 2023 and 2022 based on contractual undiscounted payments.

| | | | | | Dec | ember 31, 2023 | } | | | |
|--|----------|--------------------|---|-----------------------|-----|---------------------|-----|------------|---|-------------|
| | | Within 3 months | | onths to 6 months | 6 r | nonths to 1 year | 1 | to 3 years | | Total |
| Payable to customers | P | 25,919,984 | P | - | P | • | P | - | P | 25,919,984 |
| Payable to clearing house | | 26,391,966 | | | | - | | - | | 26,391,966 |
| Other payables | | 9,773,387 | | | | • | | - | | 9,773,387 |
| Loans payable | | 13,470,156 | | 2,207,203 | | 4,414,407 | | 37,522,457 | | 57,614,223 |
| | <u>P</u> | 75,555,493 | P | 2,207,203 | P | 4,414,407 | P | 37,522,457 | P | 119,699,560 |
| | | | | | Dec | ember 31, 2022 | | | | |
| | | Within 3 months | | nonths to 6 months | 6: | months to 1 year | 1 | to 3 years | | Total |
| Payable to customers Payable to clearing | ₽ | 42,740,960 | P | - | P | - | P P | • | ₽ | 42,740,960 |
| house Other payables | | 2,359,732 | | - | | - | | - | | 2,359,732 |

| Loans payable | | 2,167,034 | _ | 2,403,850 | | 4,807,699 | | 50,480,841 | | 59,859,424 | |
|---------------|---|------------|---|-----------|---|-----------|---|------------|----|-------------|--|
| | P | 47,267,726 | ₽ | 2,403,850 | Ð | 4,807,699 | ₽ | 50,480,841 | P. | 104.960.116 | |

Capital Management

The Company's objective in managing capital is to ensure that a stable capital base is maintained in accordance with industry regulations while maintaining investor, creditor, and market confidence to sustain the future development of the business.

The Company's BOD has the overall responsibility for monitoring capital proportion to risks. The Associated Person designated by the Company monitors compliance with minimum capital requirements imposed by PSE and SEC.

The Company, being a broker/dealer in securities, is regulated by PSE and SEC and subject to the following capital requirement in accordance with the Securities Regulatory Commission (SRC).

Risk Based Capital Adequacy Requirement

Based on SEC Memorandum Circular No. 16, the Company is required an RBCA ratio of greater than or equal to 1.1. The RBCA ratio is computed by dividing Company's Net Liquid Capital (NLC) to its Total Risk Capital Requirement (TRCR). TRCR is the sum of: a) Operational Risk Requirement (ORR); b) Credit Risk Requirement which include requirements for Counterparty Risk, Settlement Risk, Large Exposure Risk, and Margin Lending/Financing Risk; and c) Position or Market Risk Requirement.

On August 8, 2023, the SEC approved amendments to the 2015 Implementing Rules and Regulations of the Securities Regulation Code (the "2015 SRC Rules") and SEC Memorandum Circular (MC) No. 16, series of 2004, relative to the settlement cycle from T+3 to T+2.

The Company's RBCA ratio as at years ended December 31, 2023 and 2022 are 135% and 124%, respectively.

Details of computation of the Company's Risk Based Capital Adequacy Ratio are shown below:

| | | 2023 | | 2022 |
|--|---|-------------|---|-------------|
| Net liquid capital | | _ | | |
| Equity eligible for net liquid capital | ₱ | 229,355,533 | ₽ | 262,052,234 |
| Ineligible assets | | 156,763,716 | | 184,692,699 |
| Total | | 72,591,817 | | 77,359,535 |
| Risk capital requirements | | | | |
| Operational risk requirement | | 53,644,399 | | 62,399,265 |
| Position risk requirement | | 320,703 | | 230,092 |
| Counterparty risk | | - | | - |
| Total | ₽ | 53,965,102 | ₽ | 62,629,357 |
| Risk based capital adequacy ratio | | 135% | | 124% |

Net Liquid Capital

The Company is required, at all times, to have and maintain a Net Liquid Capital (NLC) of five million († 5M) or 5% of its Aggregate Indebtedness (AI), whichever is higher.

In computing for NLC, all non-allowable asset/equities, and collateralized liabilities will be deducted and allowable liabilities and equities are added to equity per books.

Details of Company NLC as of years ended December 31, 2023 and 2022 are shown below:

| | | 2023 | | 2022 |
|---|---|------------|---|------------|
| Aggregate indebtedness | P | 81,910,687 | ₹ | 56,412,851 |
| Net liquid capital | ₽ | 72,591,817 | P | 77,359,535 |
| Less: Required net liquid capital, higher of: | | | | |
| 5% aggregate indebtedness | | 4,095,534 | | 2,820,643 |
| Minimum amount | | 5,000,000 | | 5,000,000 |
| Required net liquid capital | | 5,000,000 | | 5,000,000 |
| Net risk-based capital excess | P | 67,591,817 | P | 72,359,535 |
| Ratio of aggregate indebtedness to net liquid | - | | - | |
| capital | | 113% | | 73% |

Total Risk Capital Requirement

Detail of TRCR follows:

a) Operational Risk

It is the exposure that is associated with commencing and remaining in business arising separately from exposures covered by other risk requirements. It is the risk of loss resulting from inadequate of failed internal process, people and systems which include, among others, risk if fraud, operational or settlement failure and shortage of liquid resources, or from external events.

Below is the manual computation of operational risk requirement for the last three years:

| Revenue | 2022 | 2021 | 2020 | Average |
|---|---------------|----------------------|---------------|---------------------|
| Commission revenue | ₱ 181,180,582 | ₽ 255,956,039 | ₱ 365,820,857 | ₱ 267,652,493 |
| Interest income Net recovery on market decline of financial asset | 293,369 | 435,916 | 585,198 | 438,161 |
| at FVPL | <u> </u> | - | 7,773 | 2,591 |
| Rent income | ·# | • | _ | - |
| Dividend income Gain on sale of | 24,092 | 26,522 | 3,862 | 18,159 |
| marketable securities Gain on sale of other | · <u>·</u> | · - | - | - |
| assets | - | - | - | |
| Other income/revenue | 126,980 | 132,200 | 72,594 | 110,591 |
| Average of the last three year gross income | 181,625,023 | 256,550,677 | 366,490,284 | 268,221,995 |
| Operational risk factor | | | | 20% |
| Total operational risk requirement | | | | P 53,644,399 |

The Company's Core Equity should, at all times, be greater than its Operational Risk Requirement.

Core Equity refers to the sum of paid-up common stock, common stock dividends distributable, additional paid-in capital, surplus reserves excluding revaluation reserves or appraisal capital, and opening retained earnings adjusted for all current year movements. Core Equity shall exclude treasury shares and un-booked valuation reserves and other capital adjustments (such as unrealized gain in value of FVOCI securities).

The Company has no operational risk exposure since its Core Equity is greater than the operational risk requirement as calculated.

b) Position/Price Risk

The Company is exposed to equity security price risk because of investments held and classified in the Statement of Financial Position as Fair Value through other comprehensive income and Fair Value through Profit or Loss. The Company is not exposed to commodity price risk. To manage its price risk arising from investments in equity securities, the Company diversifies its portfolio. Diversification of the portfolio is done in accordance with the limits set by the management.

Below is the manual computation of position risk requirement as of the years ended December 31, 2023 and 2022:

| ~ | • | ~ |
|-----|----|---|
| 7.1 | 17 | 4 |
| | | |

| | - | tal Market Value of istrument | Position Risk Factors | Position Risk Requirement | | |
|-----------------------------------|---|--------------------------------------|--------------------------|------------------------------|-------------------------|--|
| Equities in PHISIX | P | 545,878 | 25.00% | P | 136,470 | |
| Other equities outside the PHISIX | | 450,395 | 35.00% | | 157,638 | |
| FX Position | | 332,443 | 8.00% | | 26,595 | |
| | | 1,328,716 | \$ -11 | P | 320,703 | |
| 2022 | | | | | | |
| | | otal Market Value of nstrument | Position Risk Factors | | ition Risk quirement | |
| Equities in PHISIX | ₽ | 281,567 | 25.00% | ₽ | 70,392 | |
| Other equities outside the PHISIX | | 331,986 | 35.00% | | 116,195 | |
| FX Position | | 543,814 | 8.00% | | 43,505 | |
| | ₽ | 1,157,367 | | ₽ | 230,092 | |

c) Large Exposure Risk

It is a risk to which a broker dealer is exposed to a single equity security or single issuer group. This is the maximum permissible large exposure and calculated as a percentage of core equity.

The Company does not have any exposure to single client or counterparty, direct exposure to debt for fixed income securities, and direct exposure to a single equity relative to a particular issuer company and its group of companies as the Company does not exceed to the maximum Large Exposure Risk Limit of 30% of its Core Equity.

d) Counterparty Risk Exposure

Unsettled customer trades (arising from customer-to-broker agency relationship)- A counterparty exposure of this kind occurs when a) the customer poses the possible risk of failing to deliver securities on a sell contract or b) the customer poses the possible risk of failing to pay cash on a buy contract.

Unsettled principal trades (arising from broker-to-broker or broker-to-exchange/clearing agency relationships). A counterparty exposure risk of this kind occurs when a) the broker dealer poses the possible risk of failing receive cash from its counterparty on a sell contract or b) the broker dealer poses the possible risk of failing to receive the securities from its counterparty on a buy contract.

Debts/loans, contra losses and other amounts due- A broker dealer has a counterparty exposure if a debt/loan, receivable from a customer/client, contra loss, or any other amount due is not paid on its agreed due date. In the case of a contra loss, the due date shall be the date of the contra.

The Company has no counterparty exposure as of the reporting date.

As at December 31, 2023 and 2022, the Company is in compliance with Risk Based Capital Adequacy Requirement.

Fair Value Measurement

The fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal (or most advantageous) market at the measurement date under the current market condition regardless of whether the price is directly observable or estimated using another valuation technique.

The following table presents the carrying amounts and fair values of the Company's assets and liabilities measured at fair value and for which fair values are disclosed, and the corresponding fair value hierarchy:

| | | | | | | | 2023 | | |
|---|-------|----------|----------------|----------|--|------------|--|--------------|--------------------------------------|
| | | | | | | | Fair Value | | |
| | Notes | Ca | rrying Amount | activ | ed prices in ve markets Level 1) | | Significant observable inputs (Level 2) | unobs inj | ificant ervable puts vel 3) |
| Assets measured at fair value: | | | | | | | | | |
| Financial asset at FVPL Assets for which fair values are disclosed: | 7 | P | 996,273 | * 7 | 996,273 | P | - | ŗ | - |
| Cash | 6 | | 104,277,769 | | - | | 104,277,769 | | - |
| Receivable from customers | 8 | | 49,511,123 | | - | | 49,511,123 | | - |
| Other receivables | 10 | | 30,869,757 | | _ | | 30,869,757 | | _ |
| Due from related parties | 28 | | 101,443,723 | • | - | | 101,443,723 | | - |
| Refundable deposits | 14 | | 8,672,833 | | - | | 8,672,833 | | - |
| • | | P | 295,771,478 | 7 | 996,273 | P | 294,775,205 | P | - |
| Liabilities for which fair values are disclosed: | | | | | | ********** | <u></u> | · | |
| Payable to customers | 15 | P | 25,919,984 | P | - | P | 25,919,984 | P | - |
| Payable to clearing house | 9 | | 26,391,966 | | = | | 26,391,966 | | - |
| Other payables | 16 | | 9,773,387 | | - | | 9,773,387 | | - |
| Loans payable | 18 | | 48,756,294 | | | | 48,756,294 | | |
| | | <u>P</u> | 110,841,631 | P | | 7 | 110,841,631 | P | |
| | | | | | | | | | |
| | | | | | | | 2022 | | |
| | | | | | | | Fair Value | | |
| | | | | Ouot | ed prices in | | Significant | Signi | ificant |
| | Notes | C | arrying Amount | | ve markets Level 1) | obs | servable inputs (Level 2) | | able inputs /el 3) |
| Assets measured at fair value: | | | | | | | (20.0.2) | | |
| Financial asset at FVPL Assets for which fair values are disclosed: | 7 | P | 613,553 | P | 613,553 | P | - | P | - |
| Cash | 6 | | 91,289,355 | | - | | 91,289,355 | | _ |
| Receivable from customers | 8 | | 454,160 | | _ | | 454,160 | | : |
| Receivable from clearing house | 9 | | 41,438,212 | | - | | 41.438.212 | | _ |
| Other receivables | 10 | | 32,674,463 | | _ | | 32,674,463 | | - |
| Due from related parties | 28 | | 127,180,137 | | _ | | 127,180,137 | | _ |
| Refundable deposits | 14 | | 7,865,029 | | | | 7,865,029 | | |
| | | P | 301,514,909 | P | 613,553 | P | 300,901,356 | P | |
| Liabilities for which fair values are disclosed: | | | | <u> </u> | | | 000,500,000 | | |
| Payable to customers | 15 | ₽ | 42,740,960 | P | | ₽ | 42,740,960 | P | • |
| Other payables | 16 | - | 2,359,732 | - | • | - | 2,359,732 | _ | _ |
| Loans payable | 18 | | 43,553,659 | | - | | 43,553,659 | | |
| | | P | 88,654,351 | P | * | P | 88,654,351 | P | |
| | | | | | | | | | |

Offsetting of Financial Assets and Financial Liabilities

The following financial assets and financial liabilities with net amount presented in the statements of financial position are subject to offsetting, enforceable matter netting arrangements and similar arrangements:

| | | Gross amounts re statements of fin | Net amount presented in statement of financial | | | | |
|--------------------------------|-----|---------------------------------------|--|--------------------------|----------|------------|--|
| | Fir | | | Financial Liabilities | position | | |
| December 31, 2023 | | | | | | | |
| Payable to clearing house P | | 56,241,148 | P | (82,633,114) | P | 26,391,966 | |
| December 31, 2022 | | | | | | | |
| Receivable from clearing house | P | 134,906,793 | P | (93,468,581) | ₽ | 41,438,212 | |

NOTE 31 - RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

Present below is the reconciliation of the Company's liabilities arising from financing activities, which includes both cash and non-cash changes.

2023

| 2020 | Loans Payable (Note 18) |
|--------------------------------------|----------------------------|
| Balance as of January 1, 2023 | P 43,553,659 |
| Cash flow from Financing Activities: | |
| Additional Borrowing | 145,000,000 |
| Repayment of Borrowing | (139,797,365) |
| Balance as of December 31, 2023 | P 48,756,294 |
| 2022 | |
| | Loans Payable |
| | (Note 18) |
| Balance as of January 1, 2022 | ₹ 48,977,224 |
| Cash flow from Financing Activities: | |
| Additional Borrowing | - |
| Repayment of Borrowing | (5,423,565) |
| Balance as of December 31, 2022 | P 43,553,659 |
| | |

NOTE 32 - SUPPLEMENTARY INFORMATION REQUIRED BY THE BUREAU OF INTERNAL REVENUE

Presented below and in the succeeding pages is the supplementary information which is required by the Bureau of Internal Revenue (BIR) under Revenue Regulation (RR) No. 15-2010 disclosed as part of the notes to financial statements. This supplementary information is not a required disclosure under PFRS.

The information on taxes, duties and license fees paid or accrued during the taxable year required under RR No. 15-2010 are presented below and in the succeeding pages.

a) Output VAT

In 2023, the Company declared output VAT as follows:

| | | Tax Base | 0 | utput VAT |
|---------------------|---|-------------|---|------------|
| Taxable Sales | ₱ | 173,754,341 | ₽ | 20,850,521 |
| Sales to Government | | 1,892,311 | | 227,077 |
| | | 175,646,652 | | 21,077,598 |

The tax bases are included as part of Revenue and Other Income in the 2023 statements of comprehensive income.

The outstanding output VAT payable amounting to \$\mathbb{P}\$1,076,996 as at December 31, 2023 is presented as part of other payables account in the 2023 statements of financial position (Note 17).

b) Input VAT

Movement in input VAT for the year ended December 31, 2023 follow:

| | | Amount |
|---|---|-------------|
| Beginning balance | ₽ | - |
| Domestic purchase of goods other than capital | | |
| goods | | 15,670 |
| Domestic purchase of services | | 2,474,058 |
| Creditable VAT | | (92,954) |
| Input VAT allocable to sales to government | | 41,070 |
| Applied against output vat | | (2,530,798) |
| Balance at end of year | ₽ | 92,954 |

c) Taxes and Licenses

The details of Taxes and Licenses account (Note 24) are broken down as follows:

| | Amount |
|-------------------------------|--------------------|
| Municipal license and permits | ₽ 1,075,196 |
| SEC license renewal | 115,645 |
| Real property taxes | 101,704 |
| Documentary stamp tax | 22,087 |
| Registration | 500 |
| Others | 23,622 |
| | ₱ 1,338,754 |

The amounts of taxes and licenses shown above are included under the operating expenses in the statements of comprehensive income.

d) Withholding Taxes

The details of total withholding taxes for the year ended December 31, 2023 are shown below.

| | | Amount |
|--------------------------------------|---|-----------|
| Withholding tax at source (expanded) | ₽ | 555,507 |
| Withholding tax on compensation | | 2,063,584 |
| | ₽ | 2,619,091 |

e) Tax Assessments and Cases

On February 2, 2015, the Company received Letter of Authority from the Bureau of Internal Revenue with a serial number of eLA201100080557 for the examination of books of accounts and accounting records of the company for the period January 1, 2013 to December 31, 2013. As of reporting date, the examination is still ongoing.

On January 25, 2016, the Company received Letter of Authority from the Bureau of Internal Revenue with a serial number of eLA201200035755 for the examination of books of accounts and accounting records of the company for the period January 1, 2014 to December 31, 2014. As of reporting date, the examination is still ongoing.

On July 6, 2021, the Company received Letter of Authority from the Bureau of Internal Revenue with a serial number of eLA201700064371 for the examination of books of accounts and accounting records of the company for the period January 1, 2020 to December 31, 2020. As of reporting date, the examination is still ongoing.

On November 24, 2022, the Company received Letter of Authority from the Bureau of Internal Revenue with a serial number of eLA202000024082 for the examination of books of accounts and accounting records of the company for the period January 1, 2021 to December 31, 2021. The examination was terminated on March 22, 2023 upon payment of deficiency tax amounting to \$\P\$526,035 including compromise penalty, interest and surcharge.

SALISBURY SECURITIES CORPORATION (Formerly SALISBURY BKT SECURITIES CORPORATION) STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS FOR THE YEAR ENDED DECEMBER 31, 2023

The Company has no subordinated liabilities as of December 31, 2023.

SALISBURY SECURITIES CORPORATION RISK BASED-CAPITAL ADEQUACY WORKSHEET PURSUANT TO SEC MEMORANDUM CIRCULAR NO. 16 AS AMENDED, THROUGH SEC MEMORANDUM CIRCULAR NO. 11, SERIES OF 2023 December 31, 2023

| December 31, 2023 | |
|--|-------------------------|
| | |
| Assets | 366,937,306 |
| Liabilities | 117,851,811 |
| Equity as per books | 249,085,495 |
| Adjustments to Equity per books | |
| Add (Deduct): | |
| Allowance for market decline | |
| Subordinated Liabilities | |
| Unrealized Gain / (Loss) in proprietary accounts | |
| Deferred Income Tax | (19,729,962) |
| Revaluation Reserves | - |
| Deposit for Future Stock Subscription (No application with SEC) | |
| Minority Interest | |
| Total Adjustments to Equity per books | (19,729,962) |
| Equity Eligible For Net Liquid Capital | 229,355,533 |
| Contingencies and Guarantees | |
| Deduct: Contingent Liability | |
| Guarantees or indemnities | |
| Canada of Havinhao | <u> </u> |
| Ineligible Assets | |
| a. Trading Right and all Other Intangible Assets (net) | 1,892,000 |
| b. Intercompany Receivables | 101,443,723 |
| c. Fixed Assets, net of accumulated and excluding those used as collateral | 9,498,258 |
| d. Prepayment from client for Early Settlement of Accout | |
| f. All Other Current Assets | 32,179,358 |
| f. Securities Not Readily Marketable | 000.665 |
| g. Negative Exposure (SCCP) | 282,665 |
| h. Notes Receivable (non-trade related) | |
| i. Interest and Dividends Receivables outstanding for more than 30 days | |
| j. Ineligible Insurance claims | |
| k. Ineligible Deposits I. Short Security Differences | |
| m. Long Security Differences not resolved prior to sale | |
| n. Other Assets including Equity Investment in PSE | 11,467,712 |
| Total ineligible assets | 156,763,716 |
| Total Bengine asses | 100,000,000 |
| Net Liquid Capital (NEC) Less: | 72,591,817 |
| Operational Risk Requirement | 53,644,399 |
| Position Risk Requirement | 320,703 |
| Counterparty Risk | |
| Large Exposure Risk | |
| LERR to a single client | |
| LERR to a single debt LERR to a single issuer and group of companies | |
| LERR to a single issuer and group of companies | |
| Total Risk Capital Requirement (TRCR) | 53,965,102 |
| Net RBCA Margin (NLC-TRCR) | 18,626,715 |
| Liabilities . | 117,851,811 |
| Add: Deposit for Future Stock Subscription (No application with SEC) | |
| Less: Exclusions from Aggregate Indebtedness | |
| Subordinated Liabilites | |
| Loans secured by securities | |
| Loans secured by fixed assets | 35,941,124 |
| Others | |
| Total adjustments to AI | (35,941,124) |
| Aggregate Indebtedness | 81,910,687 |
| 5% of Aggregate Indebtedness | 4,095,534 |
| Required Net Liquid Capital (> of 5% of Al or PSM) | 5,000,000 67,591,817 |
| Net Risk-based Capital Excess / (Deficiency) Ratio of AI to Net Liquid Capital | 113% |
| | |
| RBCA Ratio (NLC/TRCR) | 135% |

SALISBURY SECURITIES CORPORATION

(Formerly SALISBURY BKT SECURITIES CORPORATION)

INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS UNDER APPENDIX F OF SRC RULE 49.2.1 FOR THE YEAR ENDED DECEMBER 31, 2023

| 1. | possession or contro control had been iss | id securities and excess margin securities not as of the report date (for which instruction used as of the report date) but for which the twithin the time frame specified under SRC | ns to re require | duce to possession o |
|----|--|--|---------------------|----------------------|
| | Market Valuation | | ₽ | -nil- |
| | Numer of items | | <u>P</u> | -nil- |
| 2. | reduce to possessio | id securities and excess margin securities for a control had not been issued as of the reprary lags which result from normal busines 2-1 | port da | te, excluding items |
| | Market Valuation | | ₽ | -nil- |
| | Numer of items | *************************************** | ₱ | -nil- |

SALISBURY SECURITIES CORPORATION

(Formerly SALISBURY BKT SECURITIES CORPORATION)

COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER SRC RULE 49.2 DECEMBER 31, 2023

| Particulars Particulars | Credits | Debits |
|---|------------|------------|
| Free credit balances and other credit balance in customers' security accounts. Monies borrowed collateralized by securities carried for the account of customers. Monies payable against customers' securities loaned. Costumers' securities failed to receive. Credit balances in firm accounts which are attributable to principal sales to customer. | 52,714,393 | |
| 6. Market value of stock dividends, stock splits and similar distributions receivable outstanding over 30 calendar days old, | | |
| 7. Market value of the short security count differences over 30 calendar days old. 8. Market value of short securities and credits (not to be offset by long or by debits) in all suspense accounts over 30 calendar days. | | |
| 9. Market value of securities which are in transfer in excess of 40 calendar days and have not been confirmed to be in transfer by the transfer agent or the issuer during the 40 days. | | |
| 10. Debit balances in customers' cash or margin accounts excluding unsecured accounts and accounts doubtful of collection. | | 48,562,960 |
| 11. Securities borrowed to effectuate short sales by customer and securities borrowed to make delivery on customers' securities failed to deliver. 12. Failed to deliver customers' securities not older than 30 calendar days. 13. Others: | | |
| Total | 52,714,393 | 48,562,960 |
| Net Credit (Debit) | 4,151,432 | |
| Required Reserve (100% of net credit if making a weekly computation and 105% if monthly) | 4,151,432 | |

SALISBURY SECURITIES CORPORATION (Formerly SALISBURY BKT SECURITIES CORPORATION) REPORT DESCRIBING MATERIAL INADEQUACIES FOUND TO EXIST OR FOUND TO HAVE EXISTED SINCE THE PREVIOUS AUDIT FOR THE YEAR ENDED DECEMBER 31, 2023

No material weakness in the internal control or material inadequacies in the practices and procedures for safeguarding securities were found since the date of previous report.

SALISBURY SECURITIES CORPORATION (Formerly SALISBURY BKT SECURITIES CONDUCTED BURSE)

REPORT OF MONTHLY SECURITIES COUNT CONDUCTED PURSUANT TO SRC RULE 52.1-10, AS AMENDED FOR THE YEAR ENDED DECEMBER 31, 2023

There is no discrepancy in the result of the securities count conducted. Refer to the attached summary.

Salisbury Securities Corporation



(Formerly Salisbury BKT Securities Corporation) 1806-1807, Philippine Stock Exchange Tower,

5th Avenue corner 28th Street, Bonifacio Global City, Taguig City, Philippines 1634 Telephone +632 8249 9418 to 19, Fax 02-7368 0676

www.salisburysecurities.com

Email: admin@salisburysecurities.com

OATH

| REPUBLIC OF | THE PHILIPPINES) |
|-------------|------------------|
| TAGIG CITY |) S.S |

I, Anna Christie P. Dizon, Chief Financial Officer of SALISBURY SECURITIES CORPORATION (Formerly: Salisbury BKT Securities Corporation), do solemnly swear that all matters set forth in this inventory of all securities and stock certificates for the year ended December 31, 2023, are true and correct to the best of my knowledge and belief.

ANNA CHRISTIE P.DIZON
Chief Financial Officer

SUBSCRIBED AND SWORN to before me this APR 2 5 2024 , affiant exhibiting to me her Passport No. P9071322B issued on February 24, 2022 at DFA NCR Central valid until February 23, 2032.

ALLAN NAPICISO P. MACASAR Motary Public for and in the City of Pai and Municipality of Pateros, Methodania December 31, 2025

Doc. No. 3Z;
Page No. 8;
Book No. 119;
Series of 2024.

| IN TRANSIT | of Shares Market Value | 1- | • | | • | | | | | | | | | | | | , | • | , | | | | , | • | | | | | • | .1 | • | | | . , | .1 | , | • | , | | | | , | | | | , , | | | | | | | | | |
|-------------------------|--------------------------|-----------------|--|---------------------|-------------------|------------------|-------------------------|-------------------------|-------------------------|-------------------------------|-----------------------------|-----------------------|------------------|--------------------|--------------------------------|---------------------------|----------------------|-------------------|---------------|---------------------------|-------------------------------|---------------------------|---------------------------|--------------------------|-----------|----------------------------|--------------|------------------------------|-----------------------|------------------------|------------------|-----------------------|-------------------|-------------------|------------------------|------------------------------|------------------|---------------------------|-----------------------|--------------------|-----------------------------------|------------------------------|-----------------------|--------------------------|----------------|--------------------------------|---------------------|---------------------|----------------------------|----------------------|----------------------------|------------------------------------|-------------------------|---|--|
| FICE | Market Value No. of | L | | • | • | • | | _ | , | - | • | • | , | . • | , | 1. | • | • | • | | r | | τ. | | . , | • | , | ٠, | • | | • | ř | • | | | ŀ | | 23700 | rro'no | , | • | • | . ; | 7,200 | | | •. | _ | • | | | _ | , | _ | - |
| TRANSFER OFFICE | No. of Shares Mar | ╂ | • | | | | . 1 | • | • | | • | • | , | • | • | | • | | • | * | | | . , | | • | • | • | • | , | • | • | • | • | | • | , | • | | <u> </u> | , | • | • | . ; | 2,400 | | | ì | , | , | | | _ | , | _ | • |
| VULT | Market Value | 67,500 | 1 | | 191'/ | , | , | , | , | 240.840 | | v | • | , | , | • | • | • | • | r | • | • | . , | | • | 1,400 | • | • | 15 | 1 | • | | 78 3/00 | 200,40 | • | 6,320 | | . 830 | , | • | • | • | | 000,4 | | | 36,720 | • | • | | | - | • | | • |
| IN AYREI | No. of Shares | 5,000 | • | , | Occ,1 | , | , | ٠ | • | 5,400 | • | | • | • | 1 | 1 | 1,000 | • | , | • . | • | • | | , | • | 200 | • | • | - | • | | , , | . 69 | , | • | 2,000 | • | • | • | • | , | , | , 60 | 2,000 | | 1 | 000'9 | , | • | | • • | | • | | • |
| DEPOSITORY | Market Value | | 180,880 | 490,028 | 11 604 021 | 6 157 735 | 1,050,000 | 1,080,000 | 266,760 | 3,334,876 | (6,390,718) | 93,738 | 48,962,786 | 326,560 | 88,500 | 298,760 | • | 28,590 | 4,740,120 | 141,000 | 107,004 | 1 721 900 | 1.476.600 | 74 | 454,073 | . • | 64,500 | 87,544 | 806,475 | 152,000 | 342,000 | 3,000,100 | 20.540.961 | 25,229,238 | 4,270 | | 1,998,770 | 1.189.859 | 196'86 | 391,276 | 1,574,250 | 8,346,831 | 172,500 | 117.480 | 2.312.895 | 979,860 | 253,601 | 245,967 | 1,134,742 | 1659 395 | 1.673.745 | 1,066,958 | 126,096 | | 4,566,195 |
| PRIL CENTRAL DEPOSITORY | No. of Shares | | 34,000 | 162,800 | 17.041 | 2.090.807 | 1,000 | 1,000 | 494,000 | 74,773 | (566,553) | 225,875 | 1,421,271 | 2,080,000 | 20,000 | 388,000 | • | 2,452 | 004,621 | 25,675,000 | 78 | 577 300 | 321.000.000 | 57 | 13,595 | • | 20,000 | 24,800 | 53,765 | 400,000 | 200,000 | 132 100 | 157.402 | 21,563,451 | 70,000 | , ! | 203,127 | 11.463 | 151,324 | 2,210,600 | 1,049,500 | 4,091,584 | confcT | 730 891 | 71,166 | 30,196 | 41,438 | 7,973 | 1,207,172 | 02,179 | 54,079 | 127,322 | 1,136,000 | | 988,354 |
| CCOUNT | Market Value | • | • | • | 191.55 | 48.311 | • | • | • | 21,542 | 20,834 | • | 15,675 | • | • | • | • | 4 4 | 18,540 | \$ | 808 | 3 | • | • | 3,173 | • | .5 | 20. | 805°T | 4 | | 240 | 10.571 | • | • | . : | 981.4 | 8.615 | • | • | 750 | • | • | | 13.195 | 844 | • | 1,512 | 202 | action! | 17,920 | 13,592 | - : | | 14,109 |
| DEALER'S ACCOUNT | No. of Shares | • | •: | , | . = | 11.030 | • | • | • | 483 | 1,847 | | 455 | • | • | i | 1 | | 200 | 40.000 | 2000 | 5., | • | • | 56 | • | | 200 | 8 | • | | 901 | 81 | | | | 175 | 83 | , | , | 200 | , | 1 1 | | 406 | 26 | • | 64 5 | 11 500 | 000 | 579 | 1,622 | | | 400.5 |
| ACCOUNT | Market Value | 67,500 | 180,880 | 450,026 | 11.549.760 | 9,109,423 | 1,050,000 | 1,080,000 | 266,760 | 3,554,174 | (6,411,552) | 93,738 | 48,947,111 | 326,560 | 88,500 | 298,760 | • ! | 28,590 | 141 000 | 792 297 | (nation) | 1.731.900 | 1,476,600 | 7. | 450,900 | 1,400 | 64,500 | 86,838 | 066,498 | 342,000 | 3 668 188 | 316,800 | 20,608,691 | 25,229,238 | 4,270 | 6,320 | 1,995,584 | 1,262,727 | 198,361 | 391,276 | 1,573,500 | 158,346,831 | 13 200 | 116.580 | 2,299,700 | 710,076 | 290,321 | 244,455 | 04C,4-C1,1 | 1,659,395 | 1,655,825 | 1,053,366 | 126,096 | | 4,532,066 |
| CUSTOMER'S ACCOUNT | No. of Shares | 000'\$ | 34,000 | 13 713 | 16,960 | 2,079,777 | 1,000 | 1,000 | 494,000 | 19,690 | (268,400) | 225,875 | 1,420,816 | 2,080,000 | 20,000 | 388,000 | 700° | 7,452 | 000,000 | 35.635.900 | | 877,300 | 321,000,000 | 75 | 13,500 | 200 | 20,000 | 24,600 | 33,090 | 000,000 | 112.177 | 132,000 | 157,921 | 21,563,451 | 70,000 | 2,000 | 34,000 | 12,165 | 151,324 | 2,210,600 | 1,049,000 | 160,160,4 | 4 400 | 168.957 | 70,760 | 30,170 | 47,438 | 7,924 | 164,800,1 | 021,820 | 53,500 | 125,700 | 1,136,000 | | 000,000 |
| NAMEOFSTOCKS | | 2GO GROUP, INC. | ALION-BIO WEDGE CO., INC "A" ACIABEST CROST BREENATIONAL BIO | ABS-CBN CORPORATION | AYALA CORPORATION | ACEN CORPORATION | ACEN PREFERRED SERIES A | ACEN PREFERRED SERIES B | ALSONS CONS. RES., INC. | ABOITIZ EQUITY VENTURES, INC. | ALLIANCE GLOBAL GROUP, INC. | ARTHALAND CORPORATION | AYALA LAND, INC. | ALLDAY MARTS, INC. | AYALALAND LOGISTICS HLDGS CORP | ALIEKNEKGY HOLDINGS CORP. | CONTACT CONTOR ATTON | ABOTTZ POWED CODB | APC GROUP INC | APOLLO GLOBAL CAPITAL INC | ALTUS PROPERTY VENTURES, INC. | APEX MINING CO., INC. "A" | ABRA MINING & INDTL CORP. | ARANETA PROPERTIES, INC. | AREIT,INC | ASIATRUST DEVT. BANK, INC. | KASLAG COKP. | ALLAS CONS MAIG & DEVI CORP. | ATN HOLDINGS INC. "A" | ATN HOLDINGS, INC. "B" | ASIA UNITED BANK | AXELUM RESOURCES CORP | BDO UNIBANK, INC. | BELLE CORPORATION | BOULEVARD HILDGS, INC. | BUOLEASING AND FINANCE, INC. | BANK OF COMMERCE | BANK OF THE PHIL, ISLANDS | A BROWN COMPANY, INC. | BASIC ENERGY CORP. | CREEDEALUNGS INC. INFRA HLDUSCORF | CENTRAL AZUCABEDA DE TABILAC | COSMOS BOTTLING CORP. | CITYLAND DEVT. CORP. "A" | CEBU AIR, INC. | CEBU AIR INC, PREFERRED SHARES | CEBU HOLDINGS, INC. | CHINA BANKING CORP. | CONCERCION INDISTRIAL CORP | CEBU LANDMASTERS INC | CENTURY PACIFIC FOOD, INC. | CONVERGE INFO AND COM TECHSOLN INC | COAL ASIA HOLDINGS INC. | | CONTRACTOR DESCRIPTION OF THE PARTY OF THE P |
| STOCK | 30. | 200 | e | | | | | 9 | | | | | | | | ALIEK | | | . | | | | | _ | _ | | 2 | ATA | | _ | | Ţ | | | HE | 2 | | | | BSC | <u>ي ر</u> | | | | | Ĉ | | | | | | <u> </u> | O CO | | |

| IN TRANSIT | s Market Value | - | • | , | | | • | • | | • | | , , | | | 1 | 1 | . , | • | •. | • | | . , | , | , | • | | 1 | • | | , | • | • | ٠ | , , | • | • | • | | • | • | • | | | • | • | r 1 | , | • , |)). | • |
|--------------------------|----------------|----------------------------------|---------------------------|-----------------|-------------------------------|--------------------------|--------------------------------|-------------------------|------------------------------|---------------------|-------------------------------|----------------------|-----------------------------|-------------------------------|----------------------------|-------------------------|------------------------|---------------------------------|--|---------------------------|-------------------------------|-------------------------------|----------------------|-------------------------|---------------------|-----------------------|----------------------|-------------------------------|------------------------------------|--------------------------|-----------------------|--------------------------------|-----------------------------|--------------------------|-------------------|-----------------------|------------------------|--------------------------------|---------------------------|------------------------------------|--------------------------|---------------|--------------------------|---|------------------------------------|------------------------------|---|------------------|-------------------------------------|---------------------|
| LNI | No. of Shares | · | • | • | | • | | • | .* | • | • | 3 1 | • | 1 | • | 1 | ' 1 | ` | , | • | | , | ١ | | , | | i | • | • | | | • | • | | • | • | • | • • | • | .1 | • | ' ' | • | • | • | | | • • | | _ |
| TRANSFER OFFICE | Market Value | , | • | • | | . 4 | 1 | • | , | • | | | . 1 | 14 | r | • | | • | • | • | | • | | | r i | | • | • | • 1 | | i | | • | . (| • | • | • | | ļ | • | • | | • | À | • | | • | | | • |
| TRANSFI | No. of Shares | | • | | • • | • | • | ì | • | • | • | | • | i | , | • | | • | • | • | | • | ٠ | 1 | • 1 | | ŧ | í | • | | • | • | • • | | • | • | • | | • | | , | 1 , | • | • | 10 1 | | 7 | , , | • | - |
| IN VAULT | Market Value | • | | | | , | j | • | | | 1 1 | t -J* | ٠, | , | 10,746 | • | .71 | 4,840 | • | 7.5.40 | V4.0,4 | ٠ | • | 8,025 | • | · · | • | , ; | 10.312 | | 1 | • | 1. (| 115,240 | 8,400 | • |) | 96 | 1. | • | 24 630 | nco'he | 1 | 1 | 9 (| , , | • | 8.269 | 1,620 | • |
| INV | No. of Shares | • | • | • | | ٠ | 56,000 | ŗ | j. | • • | _ | | ٠ | • | 1,800 | • | 9 | 38,416 | • | 004 | | 1 | 1,000 | 1,500 | | | • | | 2,006 | | | 23 | ٠ ، | 19 | 1,000 | ¥ | | 420 | | , | 0000 | 200% | • | • | | , , | ٠ | 1.125 | 11,250 | • |
| PHIL. CENTRAL DEPOSITORY | Market Value | 171,600 | 75,000 | 264,505,13 | 1.860.000 | 630 | • | • | 2,109,264 | 17,471 | 294 120 | 2,100,687 | 14,100 | 247,725 | 410,736 | 190 570 | 91,086 | 79,058 | 579,922 | 745. | 483,433 | (010,670) | | 22,754 | 806 01 | 1,054,179 | 2,753,572 | 619,733 | 1/0,422 | 2.337.438 | 1,993,920 | - 000 | 175 258 | 1,492,960 | 378,000 | 342,350 | | 311 | 2,937,610 | 2,821,500 | 6,480 | 1.159,071 | 42,225 | 874 | 11,262,965 | 58,500 | 177,173 | 3,030 | 768,960 | 7.251.382 |
| PHIL CENTRA | No. of Shares | 110,000 | 100,000 | 076,121 | 20,000 | | • | 11,590 | 897,559 | 40,166 | 57,000 | 332,914 | 10,000 | 412,875 | 98,800 | 41 550 000 | 350,330 | 627,448 | 27,814 | cer . | 56.741 | (2,170) | • ! | 4,253 | 3.030 | : 60,585 | 1,067,276 | 1,050,395 | 108,773 | 37,399 | 2,077,000 | | 4,622,363 | 898 | 45,000 | 41,247 | 150 000 | 1,358 | 4,979 | 3,000 | 2,000 | 1,034,885 | | 2,269 | 17.259 | 112,500 | 322,133 | 3,900 | 5,340,000 | 28 844 |
| ACCOUNT | Market Value | | | 716 | • | 630 | • | . ! | 2,930 | 096 61 | | 5,767 | . • | • ; | 03,11 | • | 1 | 504 | 6,547 | | 1,227 | 20,400 | , ; | 4,280 | 2.880 | 611,01 | 3,292 | 8,236 | 671'0 | 375 | . • | • | 798 | 72,240 | -1 | 2,050 | | • | 28,910 | • | <i>i</i> , | 1,551 | | 700.00 | 2.007 | | • | • • | • | 436.9 |
| DEALER'S ACCOUNT | No. of Shares | ٠ | | 771 | • | 76 | | . : | 1,247 | 1 266 | • | 914 | • | | 2,000 | • • | 4 | 4,000 | 314 | . , | 144 | 400 | + 6 | nos • | 800 | 585 | 1,276 | 13,960 | C12,4 | 9 | • | • , | 840 | 45 | | 247 | , , | • | 49 | • | , , | 1,385 | • | | 84.88 | F | | | | 22 |
| SACCOUNT | Market Value | 171,600 | 000,57 | 2.505.010 | 1,860,000 | ٠ | • | | 2,100,333 | 565.683 | 294.120 | 2,094,920 | 14,100 | 247,725 | 409,542 | 390.570 | 780,10 | 83,395 | 573,375 | 2,549 | 482,206 | (131,070) | | 14 500 | 8,028 | 1,044,000 | 2,750,280 | 611,497 | 306,775 | 2,337,063 | 1,993,920 | 178 900 | 74,460 | 1,535,960 | 386,400 | 340,300 | . , | 407 | 2,908,700 | 2,821,500 | 34.830 | 1,157,520 | 42,225 | 874 | 52.532 | 58,500 | 177,173 | 36,934 | 770,580 | 7 244 594 |
| CUSTOMER'S ACCOUNT | No. of Shares | 110,000 | 100,000 | 2 071 000 | 20,000 | • | 26,000 | 11,590 | 7812 | 57.900 | 27,000 | 332,000 | 10,000 | 412,875 | 200,500 | 41.550.000 | 350,336 | 661,864 | 25,260 | 286 | 56,597 | (2,570) | 000,1 | 5.000 | 2,230 | 000'09 | 1,066,000 | 1,036,435 | 666.903 | 37,393 | 2,077,000 | 595 (69.9 | 78,379 | 893 | 46,000 | 350,000 | 150,000 | 1,778 | 4,930 | 3,000 | 0006 | 1,033,500 | 20 | 2,269 | 16.624 | 112,500 | 322,133 | 5,025 | 5,351,250 | 28.817 |
| NAME OF STOCKS | | CROWN ASIA CHEMICAL SCORPORATION | DOUBLEDS AGON CORPORATION | DOMP REIT, INC. | DOUBLE DRAGON PREFERREDSHARES | DELMONTE PACIFIC LIMITED | DIGITAL TELECOMMUNICATIONS PHI | DOMINION HOLDINGS, INC. | DIZON COPPER SHAPE MINES INC | DMCI HOLDINGS, INC. | D.M WENCESLAO&ASSOCIATES, INC | D&L INDUSTRIES, INC. | DISCOVERY WOLRD CORPORATION | EAST COAST VULCAN CORPORATION | ELICORP PREFERRED SERIES A | I P E GAME VENTURES INC | EXPORT & INDUSTRY BANK | EMPIRE EAST LAND HOLDINGS, INC. | EMPEKALION INC. ENEX ENERGY CORPORATION | ETON PROPERTIES PHILS INC | EAST WEST BANKING CORPORATION | SAN MIGUEL FOOD AND BEVERAGES | FORTUNE CEMENT CORP. | FERRONOUX HOLDINGS, INC | FILIPINO FUND, INC. | FIRST GEN CORPORATION | FILINVEST REIT CORP. | GLOBAL FERRONICKET HIDGS INC. | ALLIANCE SELECT FOODSINTERNATIONAL | FIRST PHIL, HLDGS, CORP. | FRUITAS HOLDINGS, INC | GEOGRACE RESOURCES PHILS. INC. | GLOBAL-ESTATE RESORTS, INC. | GLOBE TELECOM GMCR, INC. | GMA NETWORK, INC. | COTESCO LAND INC. "A" | GOTESCO LAND, INC. "B" | GREENERGY HOLDINGSINCORPORATED | GT CAPITAL HOLDINGS, INC. | GICAF HOLDINGS INC PERPETUALPREF B | HOLCIM PHILIPPINES, INC. | ALLHOME CORP. | GOLDEN MV HOLDINGS, INC. | I-REMIT, INC. INTL. CONT. JERMINAL SERVING | INTEGRATED MICRO-ELECTRONICS, INC. | IMPERIAL RESOURCES, INC. "A" | PHILIPPINE INFRADEV HOLDINGSING. IONICS CIRCLITS. INC. | PEOPLE, INC. "A" | ISLAND INFORMATION & TECHNOLOGY INC | FOLUMEE FOODS CORP. |
| STOCK | CODE | | | MPR | | | ۔۔۔ | 2 2 | | | DMW | | | ECVC | | | - | | × | | | | 2 2 | 9 | | | FILRT | | ءِ | | <u>-</u> | 90 | | | GMA7 | | | | _ | | Ğ | ш | NA. | _ 5 | | | NER S | | | 2 |

| ANSIT | Market Value | , | , | • | • | • | • | , | , | , | | • | • | • | • | • : | 4 | 1 | 1 | ٠ | • 1 | • | • | • | 1. | 1 | • | • | į | | • | | , | | • | .) | . 1 | | • | , | . , | 1 | • | • | , , | , | ι. | 1 1 | • | • | 1 | ï |
|--------------------------|---------------|----------------------------|---------------------------|-------------------------------|------------------------|---------------------------|------------------------------|-----------------------|-----------------------------------|---------------------|------------------------|----------------|--|-----------------------|--------------------|---------------------------|-----------------------------|------------------|----------------------------------|-------------------------------------|-------------------------------|---------------------|--------------------------|--|-----------------------|--------------------------|------------------------|----------------------------|---|---------------|-------------|--------------------------------|----------------------------|---|-------------------------------|------------------------------|-------------------------|----------------------------|------------------------|----------------------------|----------------------------|-------------------------------------|---|--------------------------|-----------------------------------|--------------------|----------------------------|---------------------------|-------------------------------|--|---------------------------------|-----------------------------------|
| IN TRANSIT | No. of Shares | , | • | ٠ | í | | | , | 1 | , | , | ١ | i | i. | • | | : 1 | • | • | ı | • | • | , | • | • | • 1 | , | • | | • | | • •, | , | • | • | , , | | , | , | , | . , | , | | • | . 1 | 1 | • | . , | • | • | • | . , |
| ROFFICE | Market Value | | 4 | • | 4 | • | | • | · | • | , | , | • | • | • | . , | | • | • | • | | | ٠ | .t | • | | • | • | • | 4. | i 1 | | | | • | | | ٠ | • | , | | , | • | , , | • • | • | •• | | | • | | 1. 1 |
| TRANSFER OFFICE | No. of Shares | , | • | • | * | | | , | r | a | | | , | | • | | • | ì | | • | | i | , | • | , | 1 4 | , | • | • | • | | | í | • | 1 | | , | .1 | t | | . , | • | • | | , , | , | 1 | , , | | ı | • | |
| VULT | Market Value | - | • | • | • | . , | 10.920 | 612 | i. | 2,343 | • | t | 361 | | • | • | ., | • | • | , | t s | 271,320 | • | • | • | . , | 1 | , | • | • | | | , | ١ | , | | , | • | • | • | , | • | , | • • | | 15,396 | | 4,671 | • | . : | . , | , , |
| IN VAULT | No. of Shares | | 934 | • | ١. | | 7.000 | 300 | • | 550 | • | 1 | 78,400 | • | . , | , | ,1 | ı | ١, | | • | 089 | • | • | • | , | 735 | 2,649,435 | | ı, | , , | • | • | • | • | , , | , | -1 | • | | | • | r | . , | 200 | 4,337 | 100 | ŧ . | ' | • | s 1 | |
| DEPOSITORY | Market Value | 2,008,212 | | 5,355 | 605,568 | 780 | , | • | 232,500 | 1,914,257 | 138 | (115,052) | 519,309 | 232,195 | 060,100,0 | 22.978 | 324,572 | 52,320 | 2,797 | 7,368,732 | 22.798.032 | 9,627,870 | 253,120 | 12,540 | 000,1 | 1216018 | . ' | 1, | 326,812 | 492 | 8.943 023 | 6,350 | 15,303,057 | 157,687 | 002,022,8 | 174,735 | 31,044 | 95,544 | 30,100 | 077,116 | 300,528 | 18,900 | 849,409 | 724.928 | | 6,413,025 | 1,025 | 3,681,453 | 29,646 | 68,524 | 7 2 2 10 | 2 064 252 |
| PHIL, CENTRAL DEPOSITORY | No. of Shares | 1,356,900 | • : | 3,500 | 53,200 | 10000 | • | • | 200,000 | 449,356 | 250 | (12,812) | 112,893,169 | 33,998,876 | 710,555,1 | 20.500 | 300,530 | 16,000 | 12,108 | 1 220 000 | 11 572 605 | 24,130 | 224 | 6,600 | 900, | 1 180,600 | • | • | 38,999 | 200 000 | 400,204,097 | 2,000 | 822,745 | 51,197 | 000,801 | 317,700 | 2,665 | 265,400 | 4,300 | 3 047 500 | 37,102,254 | 30,000 | 104,865,300 | 83.325 | Ţ | 1,806,486 | 2,000 | 136,857 | 183,000 | 3,359 | 1 300 | 210.638 |
| CCOUNT | Market Value | , | • | • | • | | • | | | 1,943 | • | 1,239 | • | 300 | 57.5 | | • | • | , 2 | ĝ, | 7257 | 7116 | | • | • • | . 19 | • | • | 969'9 | 764 | . 26 | | 2,697 | 3,542 | •* • | • | +8£'9 | • | • | | 267 | • | 4 | | • | 7,253 | • | 4,223 | . • | | 1.360 | 12. |
| DEALER'S ACCOUNT | No. of Shares | •. | • | | • (| • | • | • | • | 456 | .4 | 138 | • | | 2 8 | ! . | í | • | | 77. | 3.681 | E | ٠. | • | | 009 | • | • | £ 2 | \$ | . 22 | | 145 | 1,150 | | • | 1,165 | | • | | 70,000 | • | • | | ,i | 2,043 | • ' | 151 | • | • • | 900 | 25 |
| ACCOUNT. | Market Value | 2,008,212 | | 5,335 | 4 299 380 | 780 | 10,920 | 612 | 232,500 | 1,914,657 | 138 | (116,291) | 519,669 | 56,0073 | CC1,040,0 | 22,978 | 324,572 | 52,320 | 2,797 | 438 900 | 22,790,780 | 610'068'6 | 253,120 | 12,540 | 2,100 | 1,215,400 | | * | 320,116 | 301.250.105 | 8.942.100 | 6,350 | 15,300,360 | 154,145 | 7,020,020,6 | 174,735 | 24,660 | 95,544 | 30,100 | 24.340 | 299,961 | 18,900 | 849,409 | 724,928 | | 6,421,169 | 1,025 | 3,677,230 | 29,646 | 68,524 | 850 | 2 063.880 |
| CUSTOMER'S ACCOUNT | No. of Shares | 1,356,900 | 766 | 005,5 | 53.742.746 | 10,000 | 2,000 | 300 | 200,000 | 449,450 | 250 | (12,950) | 112,971,569 | 33,998,676 | מחכיות ביו | 50,500 | 300,530 | 16,000 | 12,108 | 1330,000 | 11,568,924 | 24,787 | 224 | 009'9 | 901'5 | 1,180,000 | 735 | 2,649,435 | 38,200 | 400 054 007 | 727,000 | 2,000 | 822,600 | 50,047 | 065.5 | 317,700 | 4,500 | 265,400 | 1,880,800 | 3.042.500 | 37,032,254 | 30,000 | 104,865,300 | 83,325 | 200 | 1,808,780 | 5,000 | 136,700 | 183,000 | 3,359 | 200 | 210,600 |
| NAME OF STOCKS | | THE KEEPERS HOLDINGS, INC. | KEPPEL PHILS, MARINE INC. | NEWEALTH PROPERTY PRIES, INC. | EVANTO CONS MNG CO "A" | LEPANTO CONS MNG, CO, "B" | LIBERTY TELECOMS HLDGS, INC. | FIL-ESTATE LAND, INC. | LODESTAR INVESTMENTS HLDGS, CORP. | LOPEZ HOLDINGS CORP | LORENZO SHIPPING CORP. | LI GROUP, INC. | MANILA MINING CORF. A MANILA MINING CODE "D" | MACROASIA CORPORATION | MACAY HOLDINGS INC | METRO ALLIANCE HLDGS, "A" | MARCVENTURES HOLDINGS, INC. | MAXS GROUP, INC. | MANILA BULLETIN FUBLISHING CORP. | MEDILINES DISTRIBLITORSINCORPORATED | MEGAWORLD PROP. & HLDGS. INC. | MANILA ELECTRIC CO. | MANULIFE FINANCIAL CORP. | MAKATI FINANCE CORPORATION METRO GLOBAL BOLDINGS CORP | MJC INVESTMENTS, INC. | MERRY MART CONSUMER CORP | MARCOPPER MINING CORP. | MONDRAGON INTL PHILS, INC. | MONDE NISSIN CORPORATION METRO BACHEL INVESTMENTSCORE | MERCALIED INC | MREIT, INC. | METRO RETAIL STORES GROUP INC. | MANILA WATER COMPANY, INC. | MEGAWIDE CONSTRUCTION CORPORATION MEGAWIDE CONSTRUCTION PREFE | MEGAWIDE CONST. SERIES 5 PREF | NHAO MINERAL RES. INTL. INC. | NICKEL ASIA CORPORATION | NATIONAL REINSURANCE CORP. | NEAL GENESIS CORPORATE | ORIENTAL PET: & MIN. CORPA | ORIENTAL PET. & MIN. CORPB | ORIENTAL PENINSULA RES. GROUP, INC. | THE PHILODRALL CORP. "A" BAT HOT DINGS INC | PHILIPPINE BUSINESS BANK | PLDT COMM & ENERGY VENTURES, INC. | PETRON CORPORATION | PETROENERGY RESOURCES CORP | PUREGOLD PRICE CLUB, INC. | PREMIERE HORIZON ALLIANCECORP | PHINMA CORPORATION PHRESORTS GROUP HOLDINGS INC | PEPSI-COLA PRODUCTS PHILS, INC. | SHAKEY S PIZZA ASIA VENTURES INC. |
| STOCK | ы | œ. | | | | _ | | | ញ | | | | MA | | ₹ | | | :9 | MB | <u>.</u> | | | | MFIN | | | | | MONDE | | ۰- | _ | | MWIDEMUN | _ | | | Z Z | | _ | _ | 101 | \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ | | | ~ | PERC | _ | | H. | | 4 |

| IN TRANSIT | Market Value | 1 | • | | . 1 | 1. | 1 | 1 | 1 | (| | , | Į. | • | , | • | | • | , | • | 1 | | | v | 1 | 1 | 1 | , , | | | • | 1 | 1 | | , | , | • | _ | | | , | • | | • | - | , | ' | 1 | | , | • | | |
|--------------------------|---------------|----------------------------|----------------------------|--------------------------------|--------------------------------|-------------------|---------------------------|----------------------------|-------------------------------|---------------------|------------------------|-------------------------------|-------------------------|--------------------------|--|---------------------|---------------------------|---------------------------|----------------------|----------------------------|--|-------------------------------|---------------------|------------------------|-------------------|------------------------|-------------------|---------------------------------|------------------------|-----------------------------------|---------------------------|--|-----------------------------------|----------------------|-------------------------|-----------------|--------------------------|--------------|------------------------------------|-------------------------------------|-----------------------------|--------------------------------|--|-------------------------------------|------------|------------------------------------|--------------------------|--|------------------------|------------------------|----------------------|-------------------------------|-----------------------------|
| ET NI | No. of Shares | ٠ | • | , | i a | • | • | , | • | | , , | • | 1, | , | .1 | • | | . • | • | | | • | . , | • | • | • | • | , , | . , | ř | , | • | • | , , | ., | , | , | , | | • | , | • | | | | , | | | • | ľ | • | | • |
| ROFFICE | Market Value | | 1 | 1 | ı i | | ì | • | , | | \$755 | 1 | • | • | • | , | | ı | , | • | ٠ | • | 1. 4 | • | • | , | 1 | 3 | • | | • | 1. | • | | • | ٠ | • | • | , , | • | • | , | . 1 | | | • | 7 | ٠, | , , | • | 67,375 | | • |
| TRANSFER OFFICE | No. of Shares | | | ŗ | | 1. | 4,873 | • | • | • • | 1 457 | | , | 1 | 1 | • | , | | | 469,258 | • | • | , , | • | , | • | • | | · r | ď | 1 | • | • 1 | . , | . 1 | | , | | ' 1 | • | 1 | 1 | Y. | n. 1 | • | • | | 256,060 | F 3 | • | 87,500 | , , | • |
| ULT | Market Value | ٠ | 100 | cen'e | ï | | t | | 008,1k | |)- , | , | •• | • | j | 1 .: | , | | 3,893 | • | , | | | • | 162 | , 6 | 200 | , , | • | • | 1 | 61,260 | | 75,044 | • | • | • | • | | • | 520 | • | • | • • | | , | , | 11. 4 | | 405 | , 6 | 2,080 | • |
| IN VAUL | No. of Shares | i | |)c | | • | • | . 6 | 909 | | | ٠ | , | • | • | • | | • | 950'5 | 1,000 | | | • | • | 3,000 | | 1,000 | | • | • | • | 009 | , , | 735 | | | 1 | • | . , | • | 2,000 | , | • | | | ٠ | • | , , | . , | 3,000 | | 9 | • |
| DEPOSITORY | Market Value | 1,501,808 | 33,300 | 5 226 830 | 3,608,400 | 108,112 | • | 2,530,838 | 70 600 | 5 776 193 | 218.889 | 670,565 | 209,96 | 9,063,366 | 5,230 | 217,502 | 529.901 | 25,764 | 2,763 | | 100,169 | (10 \$70.51) | 5,497,993 | 612,1 | 1,077 | 2,218 | 068 | 1.005.156 | 39,695 | 467,840 | 31,933,512 | 2,932,516 | 1,430,000 | 200 | 2,190,515 | 200 | 2,840 | 1,097,414 | 320.450 | 291,485 | 7,975 | 119,000 | 4,150 | 007'676'1 | 11.720.756 | 233,045 | 1,497,862 | 142 100 | 10,492,732 | 3,375 | 308,770 | 132,147 | 1,592 |
| PHIL, CENTRAL DEPOSITORY | No. of Shares | 187,726 | 000,000 | 1.066.700 | 15,500 | 20,360 | • ! | 881,825 | 000 031 | 1 799 437 | 55.415 | 29,155 | 201,255 | 1,853,449 | 067,1 | 30001 | 4.014.400 | 18,272 | 3,588 | . ! | 17,579 | (CAA 0AF) | 76,895 | 91 | 19,951 | 1,733 | 1,063,207 | 91.879 | 10,816 | 172 | 36,621 | 28,722 | 80,000 | | 185'99 | 100 | 2,014 | 370 333 | 145.000 | 601,000 | 30,672 | 140,000 | 10,000 | 20,000 | 201.6 | 2,287 | 29,749 | 35 525 000 | 88,771 | 25,000 | 401,000 | 78,659 | 625 |
| CCOUNT | Market Value | • | , , | 617'6 | , | 531 | • | • | | 6 863 | 4,997 | 2,737 | • | 20,289 | 000 | 3,60 | , | • | • | | 17,010 | 10 00 | 162'5 | 1,219 | • | • | - 15 | 1958 | • | • | 40,112 | 1,634 | | , | 39,513 | 700 | • | 746 | | 485 | | • | • | • • | 31,975 | 1,121 | 5,941 | | • | • | • | 10.389 | - |
| DEALER'S ACCOUNT | No. of Shares | • | . 00 | 3 | ٠, | 81 | , | • | • | 2 1 38 | 1,265 | 611 | • | 4,149 | | 365 | | • | • | , ; | 429 | | 7. | 91 | • | , | . 267 | 621 | , | • | 46 | 9. | , , | • | 1,201 | 001 | • | - 333 | | 1,000 | • | • | • | | 23 | = | 81 | ₹ , | | • | | 6.184 | . • |
| ACCOUNT | Market Value | 1,501,808 | 33,300 | 110,554,04 | 3,608,400 | 107,581 | 1 | 2,530,838 | 31,600 | 000,64 | 219,648 | 667,828 | 36,602 | 9,043,077 | 05.5 | 300 236 | 529.901 | 25,764 | 9999 | . ! | 178 | (10 \$00 \$75) | 5,492,702 | | 1,239 | 2,218 | 7,180 | 1.003.198 | 39,695 | 467,840 | 31,893,400 | 2,992,143 | 5 436 000 | 75,044 | 2,151,002 | • | 2,840 | 839 900 | 320.450 | 291,000 | 8,495 | 119,000 | 4,150 | 32,391 | 11,688,781 | 231,924 | 1,491,921 | 142 100 | 10,492,732 | 3,780 | 376,145 | 121.842 | 1,592 |
| CUSTOMER'S ACCOUNT | No. of Shares | 187,726 | 500,000 | 1 066 700 | 15,500 | 20,260 | 4,873 | 28,188 | 0000 | 1 797 299 | 55,607 | 29,036 | 201,255 | 1,849,300 | 17.454 | 10,400 | 4,014,400 | 18,272 | 8,644 | 470,258 | 061,130 | (350.100) | 76,821 | . ' | 22,951 | 1,733 | 1 052 650 | 91,700 | 10,816 | 172 | 36,575 | 29,306 | 80.00 | 735 | 68,380 | • | 2,014 | 370 000 | 145.000 | 000,009 | 32,672 | 140,000 | 10,000 | 20.372 | 9,139 | 2,276 | 29,631 | 35 525 000 | 88,771 | 28,000 | 488,500 | 72,525 | 529 |
| NAME OF STOCKS | | DIGIPLUS INTERACTIVE CORP. | PRIMETOWN FROM GROUP, INC. | PROFINIX PETROL FAIM PHILS INC | PHOENIX PETROLEUM PREF SERIES4 | PRYCE CORPORATION | PHILTOWN PROPERTIES, INC. | PRIME MEDIA HULDINAS, INC. | DEST TEST ESPANDE & TEST CODE | PHILEX MINING CORP. | PXP ENERGY CORPORATION | RIZAL COMMERCIAL BANKING CORP | ROXAS AND COMPANY, INC. | RL COMMERCIAL REIT, INC. | REPUBLIC GLASS FILITOS, CORF. REM CORPORATION | ROBINSONS LAND CORP | PHIL REALTY & HLDGS CORP. | ROCKWELL LAND CORPORATION | ROXAS HOLDINGS, INC. | REYNOLDS PHILIPPINES CORP. | KUBINSUNS KETALL HOLDINGS, INC. SHE PHITIPPINES COPPORATION | SEMIRARA MINING AND POWERCORP | SECURITY BANK CORP. | PHILIPPINE SEVEN CORP. | SWIFT FOODS, INC. | SWIFT FOODS, INC PREF, | SOULD GROOT, INC. | PILIPINAS SHELL PETROLEUM CORP. | SHANG PROPERTIES, INC. | SUN LIFE FINANCIAL SERV. OFCANADA | SM INVESTMENT CORPORATION | SAN MIGUEL CORP. "A" SAN MICUEL CORPORATIONS/INSERSISS 15 | SAN MIGHEL CORPORATION SERIES 2-1 | SAN MIGUEL CORP. "B" | SM PRIME HOLDINGS, INC. | SPC POWER CORP. | SEAFRONT RESOURCES CORP. | SCIENCE INC. | SFA SEMICON PHILIPPINESCORPORATION | STI EDUCATION SYSTEM HOLDINGS, INC. | STENIEL MANUFACTURING CORP. | SUNTRUST RESORT HOLDINGS, INC. | TRUMETALS INCORPORATION TRANSPACING BEOADBAND CROSSING | CIXTEK HOLDINGS PHILIPPINES CORPORA | PLDT, INC. | TOP FRONTIER INVESTMENTHOLDINGS, I | UNION BANK OF THE PHILS. | UNIVERSAL MURI FIELD PROF. RELLASS. UNITED PARAGON MINING CORP. | UNIVERSAL ROBINA CORP. | UNIWIDE HOLDINGS, INC. | IVANIAGE CORPORATION | VISTA LAND & LIFESCAPES, INC. | VICTORIAS MILLING CO., INC. |
| STOCK | E | ra | D.V.O | | *** | | | PKIM | | | | | | | YES A | | | ن | | | KACH | | | | | al La | | # | | | | SMC | | | | | | SSI | | | | S. | 1 1 | | | | 8. | 3 5 | 220 | 3 | > 5 | į | VMC |

| | | | | | | A | | | | | | | |
|-------|--|--------------------|---------------|------------------|--------------|-------------------------|---------------|--|--------------|---------------|-----------------|---------------|--------------|
| STOCK | NAME OF STOCKS | CUSTOMER'S ACCOUNT | ACCOUNT | DEALER'S ACCOUNT | ACCOUNT | PHIL CENTRAL DEPOSITORY | DEPOSITORY | IN VAULT | T.T. | TRANSFE | TRANSFER OFFICE | IN TRANSIT | INSIT |
| CODE | | No. of Shares | Mirrier Value | No. of Shares | Market Value | No. of Shares | Market Value | No. of Shares Market Value No. of Shares Market Value No. of Shares Market Value | Market Value | No. of Shares | Market Value | No. of Shares | Market Value |
| | VIVANT CORPORATION | 2.513 | 35.936 | 961 | 1 430 | 2,613 | 99° LE | | | | | | |
| | PHI WER CORPORATION | 230,648 | 100 000 | } | | 97000 | 100 000 | | ! | • | • | • | |
| | The contract of the contract o | ath'nes | 170,000 | | • | 840,067 | 170,696 | • | • | | | | • |
| LCON | WILCUN DEPOT, INC. | 12,000 | 355,300 | 38 | <u> </u> | 17,038 | 356,094 | • | | | | , | • |
| | WATERFRONT PHILS, INC. | 15,300 | 5,738 | , | • | 15,300 | 5,738 | • | F | | • | • | • |
| | XURPASS, INC. | 12,000 | 2,292 | ٠ | • | 12,000 | 2,292 | • | • | | • | , | |
| | | \$96'629'188'1 | 1,001,496,737 | 232,838 | 121/166 | 1,328,123,866 | 1,001,187,121 | 2,916,612 | 1.140.060 | 822.265 | 180.031 | | |

2,916,612 822,265 1,328,123,866 1,331,662,743 Number of Shares in Vault
Number of Shares in Clearing House
Number of Shares in Transiter Office
Number of Shares in Transiter PCD
Total Number of Shares

The following were noted delisted as of December 31, 2023

| 1,000 | 4,400 | 900'95 | 206 | 1,000 | ន | 350,000 | 150,000 | 934 | 2,000 | 735 | 2,649,435 | 200 | 1,300 | 00006 | 470,258 | 256,000 | 28,000 |
|---|-----------------------|--|---------------------------|----------------------|-------------------------------|------------------------|------------------------|---------------------------|------------------------------|------------------------|---------------------------|-----------------------------------|---------------------------------|-----------------------------|-----------------------------|-------------------------------------|------------------------|
| ALASKA MILK CORPORATION CALATA CORPORATION | COSMOS BOTTLING CORP. | DIGITAL TELECOMMUNICATIONS PHI EXPORT & INDISTRY BANK | ETON PROPERTIES PHILS INC | FORTUNE CEMENT CORP. | GLOBAL BUSINESS HOLDINGS, INC | GOTESCO LAND, INC. "A" | GOTESCO LAND, INC. "B" | KEPPEL PHILS, MARINE INC. | LIBERTY TELECOMS HLDGS, INC. | MARCOPPER MINING CORP. | MONDRAGON INTL PHILS INC. | PLDT COMM & ENERGY VENTURES, INC. | PEPSI-COLA PRODUCTS PHILS, INC. | PRIMETOWN PROP. GROUP, INC. | REPYNOLDS PHILIPPINES CORP. | UNIVERSAL RICHTFIELD PROP. & HLDGS. | UNIWIDE HOLDINGS, INC. |

SALISBURY SECURITIES CORPORATION (Formerly SALISBURY BKT SECURITIES CORPORATION) SUPPLEMENTARY SCHEDULE IN COMPLIANCE WITH THE **REVISED SRC RULE 68**

FINANCIAL SOUNDNESS INDICATORS

For The Years Ended December 31, 2023 and 2022

Current Ratio

| | | 2023 | | 2022 |
|--|---|--------------|--|--------------|
| Total current assets | P | 291,203,129 | P | 297,308,609 |
| Total current liabilities | | 80,821,366 | | 52,490,566 |
| Current ratio | | 3.603:1 | | 5.664:1 |
| Quick Ratio | | | • | |
| | | 2023 | | 2022 |
| Total liquid asset | ₽ | 287,098,645 | ₽ | 293,649,880 |
| Total current liabilities | | 80,821,366 | | 52,490,566 |
| Quick ratio | | 3.552:1 | | 5.594:1 |
| Working Capital to Total Asset | | | | |
| | | 2023 | | 2022 |
| Working capital | P | 210,381,763 | ₱· | 244,818,043 |
| Total assets | | 366,937,306 | | 370,059,310 |
| Working capital ratio | | 0.573:1 | | 0.662:1 |
| Solvency Ratio | | | | |
| | | 2023 | | 2022 |
| Net income (loss) after tax + Depreciation | P | (20,560,614) | ₱ | (11,550,005) |
| Total liabilities | | 117,851,811 | | 95,687,649 |
| Solvency ratio | | -0.174:1 | -10-00-00-00-00-00-00-00-00-00-00-00-00- | -0.121:1 |
| Debt-to-equity Ratio | | | | |
| | | 2023 | | 2022 |
| Total liabilities | P | 117,851,811 | P | 95,687,649 |
| Total equity | | 249,085,495 | | 274,371,661 |
| Debt-to-equity ratio | | 0.473:1 | | 0.349:1 |
| Asset-to-equity Ratio | | | | |
| | | 2023 | | 2022 |
| Total assets | P | 366,937,306 | ₽ | 370,059,310 |
| Total equity | | 249,085,495 | | 274,371,661 |
| Asset to equity ratio | | 1.473:1 | | 1.349:1 |

SALISBURY SECURITIES CORPORATION

(Formerly SALISBURY BKT SECURITIES CORPORATION)
SUPPLEMENTARY SCHEDULE IN COMPLIANCE WITH THE

SUPPLEMENTARY SCHEDULE IN COMPLIANCE WITH THE REVISED SRC RULE 68

FINANCIAL SOUNDNESS INDICATORS

For The Years Ended December 31, 2023 and 2022

Interest Rate Coverage Ratio

| | 2023 | 2022 |
|--------------------------------|-----------------------|-----------------------|
| Pre-tax profit before interest | P (29,347,098) | ₱ (19,947,716) |
| Finance costs | 4,082,103 | 3,963,084 |
| Interest rate ratio | -7.189:1 | -5.033:1 |
| Profitability Ratios | | |
| | 2023 | 2022 |
| Net profit (loss) after tax | P (25,818,371) | ₱ (17,872,852) |
| Total equity | 249,085,495 | 274,371,661 |
| | -0.104:1 | -0.065:1 |
| a.) Return on asset ratio | | |
| | 2023 | 2022 |
| Net income (loss) after tax | ₱ (25,818,371) | ₱ (17,872,852) |
| Average assets | 368,498,308 | 370,059,310 |
| | -0.07:1 | -0.048:1 |
| b.) Return on equity ratio | | |
| | 2023 | 2022 |
| Net profit (loss) after tax | P (25,818,371) | ₱ (17,872,852) |
| Average equity | 261,728,578 | 274,371,661 |
| | -0.099:1 | -0.065:1 |
| c.) Gross Profit Margin Ratio | | |
| | 2023 | 2022 |
| Net profit (loss) before tax | ₱ (33,429,201) | ₱ (23,910,800) |
| Gross profit | (18,490,825) | (12,425,934) |
| | 1.808:1 | 1.924:1 |
| d.) Net Profit Margin | | |
| | 2023 | 2022 |
| Net profit (loss) after tax | P (25,818,371) | ₱ (17,872,852) |
| Revenue | 175,437,303 | 181,067,894 |
| | <u>-0.147:1</u> | -0.099:1 |

RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION As of December 31, 2023

SALISBURY SECURITIES CORPORATION

(Formerly SALISBURY BKT SECURITIES CORPORATION)
1806-1807 PSE Tower, 5th Avenue corner 28th Street, Bonifacio Global City, Taguig City

| Unapp | propriated Retained Earnings, beginning of reporting period | | (P29,150,171) |
|-------|--|----------------|---------------|
| Add: | Category A: Items that are directly credited to Unappropriated | | |
| | Retained Earnings | | |
| | Reversal of Retained Earnings Appropriation/s | | |
| | Effect of restatements or prior-period adjustments | _ | |
| | • Others | | |
| Less: | Category B: Items that are directly debited to Unappropriated Retained Earnings | | |
| | Dividends declaration during the reporting period | - | |
| | Retained Earnings appropriated during the reporting period | - | |
| | Effect of restatements or prior-period adjustments | ·= | |
| | • Others | - | - |
| Unap | ropriated Retained Earnings, as asjusted | | (29,150,171) |
| Add/L | ess: Net Income (Loss) for the current year | | (25,818,371) |
| Less: | Category C.1: Unrealized income recognized in the profit or | | |
| | loss during the reporting period (net of tax) | | |
| | Equity in net income of associate/joint venture, net of dividends declared | - | |
| | Unrealized foreign exchange gain, except those attributable to cash and cash | | |
| | equivalents | - | |
| | Unrealized fair value adjustment (market-to-market gains) of financial | | |
| | instruments at fair value through profit or loss (FVTPL) | 20,105 | |
| | Unrealized fair value gain of Investment Property | - | |
| | Other unrealized gains or adjustments to retained earnings as a result of | | |
| | certain transactions accounted for under the PFRS | - | |
| | Sub-total | | 20,105 |
| Add: | Category C.2: Unrealized income recognized in the profit or | | |
| | loss in prior reporting periods but realized in the current | | |
| | reporting period (net of tax) | | |
| | Realized foreign exchange gain, except those attributable to cash and cash | | |
| | equivalents | . - | |
| | Realized fair value adjustment (market-to-market gains) of financial | | |
| | instruments at fair value through profit or loss (FVTPL) | - | |
| | Realized fair value gain of Investment Property Other realized gains or adjustments to retained earnings as a result of certain | - | |
| | transactions accounted for under the PFRS. | _ | |
| | Sub-total | | |

RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION As of December 31, 2023

SALISBURY SECURITIES CORPORATION

(Formerly SALISBURY BKT SECURITIES CORPORATION)
1806-1807 PSE Tower, 5th Avenue corner 28th Street, Bonifacio Global City, Taguig City

| Add: | Category C.3: Unrealized income recognized in the profit or | | |
|-------|--|----|------------------------|
| nuu, | loss in prior reporting periods but reversed in the current | | |
| | reporting period (net of tax) | | |
| | Reversal of previously recorded foreign exchange gain, except those | | |
| | attributable to cash and cash equivalents | _ | |
| | • | | |
| | Reversal of previously recorded fair value adjustment (market-to-market | | |
| | gains) of financial instruments at fair value through profit or loss (FVTPL) | - | |
| | Reversal of previously recorded fair value gain of Investment Property | - | |
| | • | | |
| | Reversal of other unrealized gains or adjustments to retained earnings as a | | |
| | result of certain transactions accounted for under the PFRS | | |
| | Sub-total | _ | - |
| | | | |
| Adjus | ted Net Income (Loss) | | (25,798,266) |
| | | | |
| Add: | Category D: Non-actual losses recognized in profit or loss | | |
| | during the reporting period (net of tax) | | |
| | Depreciation on revaluation increment (after tax) | | |
| | Sub-total | | - |
| A JAM | C-1 | | |
| Add/L | ess: Category E: Adjustments related to relief granted by SEC and BSP | | |
| | Amortization of the effect of reporting relief | _ | |
| | Total amount of reporting relief granted during the year | _ | |
| | • Others | ■. | |
| | • Sub-total | | _ |
| | | _ | |
| Add/L | ess: Category F: Other items that should be excluded from the | | |
| | determination of the amount available for dividends distribution | | |
| | Net movement of treasury shares (except for reacquisition of redeemable | | |
| | shares) | - | |
| | Net movement of deferred tax asset not considered in the reconciling items under the previous categories | _ | |
| | Net movement in deferred tax asset and deferred tax liabilities related to | | |
| | same transaction, e.g., set up of right of use of asset and lease liability, set-up | | |
| | of asset and asset retirement obligation, and set-up of service concession | | |
| | asset and concession payable | = | |
| | Adjustment due to deviation from PFRS/GAAP - gain (loss) | | |
| | • Others | - | |
| | Sub-total | | |
| | | - | |
| TOTA | L RETAINED EARNINGS, END OF THE REPORTING PERIOD | | |
| | AVAILABLE FOR DIVIDEND DECLARATION | _ | (P54,948,437) |